



Overview of State, EU and Federal funding programmes

# Brandenburg Economic Support Guide | 2018





Founding a Business



Growing Expanding Investing



Succession Transfer



Energy Environment Mobility



Research Innovation Technology



Market
Development
Exports



Advice & Consultation



Qualifications

#### WHERE DO I FIND ...?

What's it called?

What are the **objectives**?

Who's it for?

What's it for?

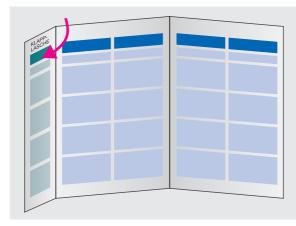
What kind of funding is available and how much?

Where do I go for further information?

#### HOW TO USE THIS GUIDE

This brochure presents all funding instruments currently available in Brandenburg, providing you with acomprehensive overview of all programmes and the conditions which apply to them. Contacts and links to application are also listed.

Funding instruments are presented in this guide together with key information about them. The flap on the left-hand side of the cover shows where particular information is listed.



This brochure has a fold-out tab to help you find the answers to the following key questions for each programme:

- What is the funding programme called?
- · Which funding objectives is it suitable for?
- Who is eligible for funding?
- · What is eligible for funding?
- · What kind of funding is available and how much?
- Who should I contact and where can I find further information?

Detailed information on the exact terms and conditions of funding can be obtained from the bodies listed in the guide. To be able to make use of the funding, please note the following:

- ► An application for funding must always be submitted before the start of a project. Funding will not be provided retrospectively.
- ▶ The funds available for the published funding programmes are limited. It may be that all the money has already been allocated.

#### Please also note:

The information in this brochure was current as of 28th February 2018, subject to error and change.

#### **FOREWORD**



Dear business founders, dear entrepreneurs,

Venturing into self-employment, consolidating and expanding your company or opening up new markets requires courage, professional knowledge and skill, entrepreneurial foresight – and financial resources. But the equity base of many companies in Brandenburg is still low, meaning that business objectives can often only be achieved with public financial support – whether in the form of grants, low-interest loans or equity interest.

This support guide provides company founders and entrepreneurs with an overview of the various programmes and offers available from the State of Brandenburg, the Federal Government and the European Union. The programmes are grouped by funding objectives, enabling a targeted search for any individual project. Symbols are used to identify programmes which relate to specific target groups and/or specific areas for development.

The interests of small and medium-sized enterprises (SMEs) are our top priority; about 95 percent of companies in our region are small and micro-enterprises. SMEs are an important growth engine. And also: these small and micro-enterprises employ almost half of all the workforce in Brandenburg. Our aim must therefore be to support SMEs as effectively as possible without losing sight of large investments.

European Union funding plays an important role in this respect. The vast majority of our state funding programmes are co-financed by the European Regional Development Fund (ERDF) – whether they are aimed at strengthening competitiveness, technology transfer or gaining a foothold in foreign markets. Programmes co-financed by the EU are marked with an EU flag.

As funding programmes are subject to frequent changes – whether due to changes in interest or funding rates, programmes expiring or being restarted – the Ministry is soon to launch its own website on its funding programmes, so you can keep abreast of any future changes or developments.

Best regards,

Albrecht Gerber

Minister for Economic Affairs and Energy

of the State of Brandenburg

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# Aufstiegs-BAföG (formerly Meister-BaföG)

# Consultation with recipients of European Agricultural Fund for Rural Development (EAFRD) funding

(2014-2020 funding period)









People in employment (of any age) who have successfully completed a vocational training course.

Statutory basis: Gesetz zur Förderung der beruflichen Aufstiegsfortbildung (AFBG) ("Law for the Promotion of Advanced Vocational Education and Training").

Commercial enterprises

Further training courses (public or private institutions, full-time or parttime) which specifically prepare students for public-law examinations under the Vocational Training Act (Berufsbildungsgesetz), the Trade and Crafts Code (Handwerksordnung) or for equivalent qualifications under federal or state law.

Funding is available for:

- ► Full-time courses
- ▶ Part-time courses
- ▶ Distance learning courses and media-based courses

The qualification to be gained from the course must be above the level of the qualifications to skilled worker (Facharbeiter), journeyman (Geselle) or assistant (Gehilfe) or a vocational college diploma. Completion of initial training is therefore often a prerequisite for admission to further training. Eligible courses include courses for training as a master craftsman or other comparable courses (more than 700 qualifications are eligible, e.g. technician, commercial/ financial specialist, teacher, economist).

Advice from recipients of EAFRD funding on selecting and implementing the correct award procedure.

#### Grant combined with loan

Pro rata funding up to max. €15,000 course and examination fees, comprising:

- ▶ 40% grant
- ► Remainder as low-interest loan
- ▶ 40% loan waiver if examination is passed
- ▶ 66% loan waiver on founding a company
- Grants and loans also paid for living expenses, depending on the recipient's family status
- ► Additional childcare allowance for single parents

Free telephone consultation and written advice on the award procedure, within three working days.

Bundesministerium für Bildung und Forschung (BMBF, Federal Ministry of Education and Research)
Department for legal affairs in further training and advancement
Bundesinstitut für Berufsbildung (BiBB, Federal Institute for Vocational
Education and Training)
Heinemannstrasse 2
53175 Bonn

Tel.: +49 (0) 228 99 57 0 Fax: +49 (0) 228 99 57 83 60 1 Email: information@bmbf.bund.de

Info hotline: +49 (0) 800 622 36 34 (freephone)

Further information on the programme and how to apply is available on:  $\label{eq:http://foerdernavi.online/4y07x} \text{ http://foerdernavi.online/4y07x}$  Auftragsberatungsstelle Brandenburg e. V. Mittelstrasse 5 12529 Schönefeld

Tel.: +49 (0) 30 374 460 70 Fax: +49 (0) 30 374 460 721 Email: info@abst-brandenburg.de

Further information available on:

http://foerdernavi.online/qrxet

# **Energy Performance Contracting Consultation Available until 31.12.2018**

#### **Education Vouchers**





- Small and medium-sized commercial enterprises (SMEs) and liberal professions, based and operational in Germany
- ► Communities (cities, municipalities, districts)
- ► Companies in majority municipal ownership
- ► Non-profit organisations
- ► Recognised religious groups



Unemployed people, and employed people at risk of losing their job or whose contract is expiring, provided they have a vocational qualification or have worked for at least 3 years.

Introductory consultation and consultation on tendering and implementing energy performance contracting.

#### Further training

- ► To enable the unemployed to return to work
- ► To avert looming unemployment
- ▶ To compensate for lack of vocational qualification

#### Grant

- ► For introductory consultation 80% of eligible consulting costs, max. €2,000
- ► For consultation on implementation (communities, companies and bodies in municipal ownership) 50% of eligible consulting costs, max. €12,500
- ► Commercial enterprises (SMEs) 30% of eligible consulting costs, max. €7,500
- ► For consultation on tendering 30% of eligible consulting costs, max. €2,000

#### Grant

in the form of an education voucher:

- ► Coverage of all costs associated with the course, including childcare costs
- ► Unemployment benefit will continue to be paid if recipient is

Further training must have been identified as necessary by the Employment Agency.

Contracting consultation:

Bundesamt für Wirtschaft und Ausfuhrkontrolle (BAFA, Federal Office for Economic Affairs and Export Control)

Department 512 – refrigeration technology, community energy efficiency Frankfurter Strasse 29 65760 Eschborn

Tel.: +49 (0) 6196 908 10 05 Fax: +49 (0) 6196 908 18 00

Further information on the programme and how to apply is available on:

http://foerdernavi.online/axu8t

Bundesagentur für Arbeit (Federal Employment Agency)

http://foerdernavi.online/bfa93

# Education Grant Funding for Professional Training Grant vouchers will be available up to and including 31.12.2020

#### **BMUB Environmental Innovation**









- People who are working for at least 15 hours per week, or are on parental or caregiving leave, and who have a taxable income of max. €20,000 (or €40,000 for jointly-assessed couples)
- ▶ Old-age pensioners and retirees, provided they are working at least 15 hours a week and their income is within the limits stated above
- ▶ Domestic and foreign commercial enterprises
- ► Companies with municipal shareholding
- ► Local authorities, local authority undertakings, joint local authorities (Zweckverbände)

In certain cases, this funding programme will not be made available to companies in difficulty.

- ► Vocational training independent of employer, also basic education, language and IT training
- ► Examinations, where relevant to the content of the course funded
- ► Courses abroad are not eligible for this programme

- ► Innovative large-scale pilot projects that sustainably reduce environmental impact
- ► Exceptional projects that have yet to be placed on the market, e.g. construction works, costs of machinery and commissioning and,
- if necessary, measurements to review the success of these works
  ► Special focus on waste water treatment/hydraulic engineering,
  waste prevention, recycling and disposal
- ► Clean-up of former waste disposal sites, soil conservation, air pollution control and reduction of odours
- Noise reduction, climate protection, e.g. energy saving, energy efficiency, use of renewable energy, environmentally friendly energy supply and distribution, resource efficiency/material savings

#### Issue of funding vouchers, per calendar year

Funding covers:

- ► 50% of teaching fees. Max. €500 for further education events in Brandenburg, otherwise max. €1,000
- ► Funding available over €1,000 in states without a follow-up programme

#### Two different funding options are available:

▶ Grant

normally up to 30% of eligible costs

▶ Loan

with interest subsidy from the Federal Ministry for the Environment, Nature Conservation, Building and Nuclear Safety (Bundesministerium für Umwelt, Naturschutz, Bau und Reaktorsicherheit, BMUB)

You will receive a low-interest loan for up to a maximum of 70% of eligible costs.

Small- and medium-sized enterprises (SMEs) will be favoured for receipt of this funding.

Bundesministerium für Bildung und Forschung (BMBF, Federal Ministry of Education and Research) Department 316 – further education; jobs market; ESF Heinemannstrasse 2 53175 Bonn

Tel.: +49 (0) 228 99 57 0 Email: information@bmbf.bund.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/d8u7m

KfW Group Berlin Branch Charlottenstr. 33/33a 10117 Berlin

Tel.: +49 (0) 30 202 64 0 Fax: +49 (0) 30 202 64 51 88

Further information on the programme and how to apply is available on:

http://foerdernavi.online/btyk6

#### BMWi Innovation Voucher (go-inno) Available until 31.12.2020

# Innovators for Brandenburg Available until 31.12.2020









- ► Commercial enterprises with technological potential, headquarters in Germany, fewer than 100 employees and max. €20 million annual turnover/balance sheet total
- ► Small and medium-sized enterprises (SMEs) in the manufacturing trade, with production facilities in Germany

Small and medium-sized commercial enterprises (SMEs) with business premises in the State of Brandenburg

▶ External management and consultation services to help companies with technological potential prepare and make innovations in products or technical processes. Consultancy services will be provided by a consultant approved either by the BMWi or by a project management organisation working on behalf of the BMWi.

This funding is not restricted to particular technologies, products, industries or sectors, and is provided in two stages.

Funding is available for:

- ► Bursary for university study with thesis (based on an innovative SME task)
- ▶ Part-time employment of student in SME
- ▶ Recruitment of graduates or further training as innovation assistants

#### Grant

50% of project-related expenses, up to €1,100 per day of consultation, including all additional costs. VAT and difference between costs and grant must be covered by recipient.

► Stage 1

Analysis of potential, up to 8 (+2) days' consultation within 3 months, max.  $\le 5.500$ 

► Stage 2

Realisation concept and/or project management, up to 20 (+5) days' consultation within one year, max. €13,750; and/or up to 15 days' consultation, max. €8,250

#### **Project-related grant**

- ▶ 75% (€375/month) for 6 months
- ► 75% of gross employee salary (max. €840 for 20 hours/week) for 6-12 months
- ► On a basis of 40 hours/week:
  - ▶ €1,320 (€2,200 up to max. €2,600 gross employee salary)
  - ▶ €1,560 (gross employee salary over €2,600) for 12 months

Bundesministerium für Wirtschaft und Energie (BMWi, Federal Ministry for Economic Affairs and Energy) Scharnhorststrasse 34-37 10115 Berlin

Tel.: +49 (0) 30 18 615 61 41 Fax: +49 (0) 30 18 615 52 08 Email: info@bmwi.bund.de Website: www.bmwi.de/en

Further information on the programme and how to apply is available on:

http://foerdernavi.online/6xfdr

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Helpline: +49 (0) 331 660 22 00
Fax: +49 (0) 331 660 24 00
Email: kundencenter@ilb.de
Website: www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/59f7

### Brandenburg Innovation Grant (BIG) Available until 31.12.2020

## **Berlin-Brandenburg Business Plan Competition**













Small and medium-sized enterprises (SMEs):

- ► Commercial SMEs
- ► SMEs in the service/crafts sector

with business premises in the State of Brandenburg and carrying out work eligible for funding under the GRW (regional economic restructuring) framework

▶ Company founders

► Company successors

Projects helping to strengthen innovation in SMEs, including craft businesses:

- External scientific advice/research in the initial stages of developing innovative products, services or process innovations (small BIG transfer)
- ► External, implementation-orientated R&D activities for bringing existing products and procedures up to market-readiness (large BIG transfer)
- ► R&D projects in industrial research and/or experimental development, viable in the short term (BIG R&D)
- ▶ Use of consultancy services for assistance when filing an application under the EU's innovation programmes (BIG EU)
- ▶ Digitalisation projects (consultation, implementation and training)

Support with creating a business concept by participation in the Business Plan Competition, with feedback from the judges, information, seminars and networking events.

#### Grant

- ► Small BIG transfer | Full financing (100%), max. €5,000, project duration of up to 6 months (can only be applied for once, and only after initial establishment of contact between the company and a research institute)
- ► Large BIG transfer | Partial financing (50%), max. €15,000, project duration of up to 6 months (can be applied for multiple times, but no more than once within a 12-month period)
- ► BIG R&D | Partial financing (50%), max. €100,000, project duration of up to 2 years (new application may be made after results of previous project have been utilised)
- ▶ BIG EU | Partial financing (50%), max. €8,000, or max. €16,000 if acting as lead partner, project duration of up to 12 months
- ▶ BIG Digital | Partial financing (50%), max. €50,000 each for consultation and training and max. €500,000 for implementation. Project duration of up to 6 months for consultation and training, and up to to 36 months for implementation.

#### Free consultation

Granting authority: Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Confirmation of technical consultation from Brandenburg Invest (Wirtschaftsförderung Brandenburg, WFBB) is required before an application can be made.

Business and infrastructure helpline Tel.: +49 (0) 331 660 22 11

Brandenburg Invest (WFBB) Tel.: +49 (0) 331 730 61 0

Further information on the programme and how to apply is available on:

http://foerdernavi.online/p6hje

Businessplan-Wettbewerb Berlin-Brandenburg Offices in Investitionsbank Berlin Bundesallee 210 (Entrance on Regensburger Strasse) 10719 Berlin

Tel.: +49 (0) 30 21 25 21 21 Fax: +49 (0) 30 21 25 21 20 Email: info@b-p-w.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/8bjg7

# **COSME – EU Programme to Improve SME Competitiveness**

### **Employee Integration Grant**







- Companies, especially commercial small and medium-sized enterprises (SMEs)
- ► Public players
- ► Private players

active in business support.

Commercial enterprises

Funding is available for measures to:

- ▶ Improve SME access to finance
- ▶ Improve market access for companies both within and outside the EU
- ► Improve general conditions for competitiveness and sustainability of enterprises
- ► Promote entrepreneurial spirit

Funding will also be provided to make supporting services available for SMEs through the Enterprise Europe Network (EEN).

Compensation for reduced output when integrating employees in need of support.

#### Grant

for company demonstration and technology marketing projects, and for assistance with financing instruments (equity facility) and loan guarantee facility)

The focus of the equity facility for growth is on funds made available by companies (especially transnational companies) working in the expansion phase of venture capital and offering mezzanine financing.

Financial instruments are implemented by financial intermediaries on European, national or regional level (including the European Investment Bank (EIB) and the European Investment Fund (EIF)).

#### **Grant (discretionary)**

Level and duration of funding depend on the extent of reduction in performance and the demands of the job.

- ▶ Monthly grant of up to 50% of pay-scale pay or customary local pay, as well as lump-sum payment of employer social security contributions for up to 12 months
- ► Older, disabled or severely disabled people may be eligible for extra funding

Enterprise European Network

Website: www.een-deutschland.de

Further information on the programme is available from the Federal Funding Database (Förderdatenbank des Bundes) on:

http://foerdernavi.online/g2usa

Bundesagentur für Arbeit (Federal Employment Agency)

http://foerdernavi.online/8q5ae

### Integration Grant (Einstiegsgeld, as under §16b SGB II – Social Code Book 2, Section 16b)

Available until 31.03.2021

# Aid for Young Adults in Brandenburg – Unemployed or at Risk of Unemployment Available until 31.03.2021







- ▶ Recipients of Unemployment Benefit II wanting to become full-time self-employed
- Recipients of Unemployment Benefit II taking up employment for at least 15 hours per week which is low-paid but liable for social security contributions

Unemployed young people (up to 30 years of age)

- Young adults at risk of unemployment with vocational training or degree qualifications
- ► Employers who have business premises in the State of Brandenburg and are looking to recruit young professionals

► Support with living costs, provided the recipient is classified as in need of support

Aid is available for:

- ► Identifying any need of qualifications
- ▶ Preparatory measures before taking up work to help success
- ► Discovering latent employment potential for young adults in companies
- ▶ Directing young adults to jobs appropriate for their qualifications and liable for social security contributions
- ► Supporting young women in career-oriented entry to work
- ► Analysing any need of qualifications among young adults, and directing them to take appropriate measures where necessary

#### **Grant (discretionary)**

Grant is dependent on the duration of unemployment and the number of dependents that the recipient supports.

- ▶ Duration: 12 months
- ► An extension of up to 12 extra months may be available usually amounting to 50% of the standard grant (max. 100%), plus 10% for each additional dependent person

#### **Grant/Consultation**

- ▶ Participation is at no cost to the young adults concerned
- ▶ Companies must contribute 50% of the cost of qualifications
- ► Follow-up support for young adults concerned for up to 6 months after starting work

Bundesagentur für Arbeit (Federal Employment Agency)

http://foerdernavi.online/mldr9

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

IHK Projektgesellschaft mbH Ostbrandenburg Puschkinstrasse 12b 15236 Frankfurt (Oder)

Contact in Brandenburg:

http://foerdernavi.online/5f24c

Further information on the programme and how to apply is available on:

http://foerdernavi.online/hmvr6

#### **Electromobility (Eco Bonus)**

Programme will run until 2019 or €600 million granted, whichever comes first

# Energy Consulting for SMEs Available until 31.12.2019





- ▶ Companies
- ▶ Foundations
- ▶ Public corporations (Körperschaften)
- ► Clubs and associations (Vereine)

To receive this funding, the electric vehicle concerned must be registered to the applicant.

The following are ineligible for this programme: the Federal Government, State Governments, State or Federal Government bodies, local authorities, and vehicle manufacturers involved in financing the eco bonus.





► Small and medium-sized commercial enterprises (SMEs) and liberal professions, based and operational in Germany.

Companies which benefit from the taxation cap for energy-intensive users and which have applied under the "Besondere Ausgleichsregelung" ("special equalisation scheme") in the current or previous year are ineligible for this programme.

Funding is available for:

► The acquisition (purchase or leasing) of a new, newly-registered electric vehicle under §2 EmoG ("Electric Mobility Act", Section 2)

The vehicle in question must be on the list of the eligible electric vehicles, which is available from www.bafa.de/umweltbonus.

High-quality energy audits under the EU Energy Efficiency Directive, from an energy consultant certified by the Federal Office for Economic Affairs and Export Control (BAFA).

#### Grant

The eco bonus amounts to:

- ► €2,000 for a pure battery-electric vehicle/fuel cell vehicle (0g CO2 emissions)
- ▶ €1,500 for a plug-in hybrid vehicle (less than 50g CO2 emissions per km)

Funding will be granted if the vehicle manufacturer grants the buyer at least these amounts as a discount off the net list price of the base model ("BAFA list price"). The net list price of the base model must not exceed €60,000 net.

#### Grant

80% of eligible consultant costs:

- Max. €8,000 for companies with annual energy costs over €10,000
- Max. €1,200 for companies with annual energy costs up to €10,000

Bundesamt für Wirtschaft und Ausfuhrkontrolle (BAFA, Federal Office for Economic Affairs and Export Control) Department 422 – coal production/adaptation funds Eco bonus, electric mobility, imports Frankfurter Strasse 29 65760 Eschborn

Tel.: +49 (0) 6196 908 10 09

Further information on the programme and how to apply is available on:

http://foerdernavi.online/n43s0

Bundesamt für Wirtschaft und Ausfuhrkontrolle (BAFA, Federal Office for Economic Affairs and Export Control) Department 512 On-site consulting SME energy consulting Frankfurter Strasse 29 65760 Eschborn

Tel.: +49 (0) 6196 908 12 40

Further information on the programme and how to apply is available on:

http://foerdernavi.online/gtt1x

## **Energy-Efficient Construction and Renovation – Aid Scouts Fuel Cell Grant** Companies installing fuel cell systems in residential buildings (including German enterprises contractors) ▶ Small and medium-sized enterprises (SMEs) installing fuel cell systems in non-residential buildings (including contractors) ► Companies in majority municipal ownership ► All types of non-profit organisation ▶ Local authorities and their legally-dependent undertakings, joint local authorities (Zweckverbände) ▶ Natural persons engaged in freelance work, homeowner associations Installation of stationary fuel cell systems with an electric output of at least Aid scouts will advise companies on opportunities for cooperation with 0.25kW, up to max. 5.0kW, in new or existing residential and non-residen-German aid projects, and actively promote co-operation and exchange tial buildings. with the BMZ (Federal Ministry for Economic Cooperation and Development). Aid scouts will help to develop and implement concrete project ideas. Grant Free consultation on: ► Fixed sum (core funding) ▶ Funding and financing programmes available through aid organisations €5,700 ► Performance-based sum (additional funding) ▶ Finding the right partner on the ground by accessing international and local networks €450 per 0.1kW begun The maximum available grant will amount to 40% of the eligible costs. An energy efficiency expert must be involved in the application. www.energie-effizienz-experten.de KfW, together with an energy efficiency expert Bundesministerium für wirtschaftliche Zusammenarbeit und Entwicklung (BMZ, Federal Ministry for Economic Coopera-KfW. Frankfurt branch tion and Development) 60325 Frankfurt/Main For Brandenburg: IHK Potsdam Free hotline: +49 (0) 800 539 90 02 (Potsdam Chamber of Commerce and Industry) Further information on the programme and how to apply is available on: Bert Wibel +49 (0) 331 278 62 54 Tel.: http://foerdernavi.online/a10cc +49 (0) 331 284 29 52 Fax: bert.wibel@ihk-potsdam.de Email:

Further information is available on: http://foerdernavi.online/ynfah

# Federal ESF Programme Reduction of Long-Term Unemployment Available until 31.12.2020

# **EXIST**Research Transfer









#### Commercial enterprises

Participating Jobcenters in the State of Brandenburg:

Barnim, Cottbus (city), Dahme-Spreewald, Elbe-Elster, Frankfurt (Oder) city, Havelland, Märkisch-Oderland, Oberhavel, Oberspreewald-Lausitz, Oder-Spree, Ostprignitz-Ruppin, Prignitz, Spree-Neisse, Uckermark

#### Funding phase 1:

► Research teams at universities/non-university research institutes (max. 3 scientists and one person with business skills)

#### Funding phase 2:

► Technology-oriented companies founded in phase 1

Employment and qualification of long-term unemployed people (at least 2 years unemployed and at least 35 years old), by means of wage subsidies and job-related qualifications. For work contracts of at least 24 months duration and at least 20 working hours per week.

#### Funding phase 1:

- ► Carrying out development work to prove technical feasibility
- ► Prototyping
- ▶ Developing a business plan and establishing a company Funding

#### phase 2:

- ► Carrying out further development work until concept is market-ready
- ► Starting business operations
- ► Securing external follow-up financing

#### Grant

- ► To cover wage costs; initially 75%
- ► Gradually reduced to 25% (normal funding)
- ▶ Reduced only to 50% (intensive funding) if the jobseeker has been unemployed longer than 5 years and has at least one further obstacle to employment, e.g. health-related restrictions, over 50 years of age, no professional qualifications, lack of German language skills

#### Grant

#### Funding phase 1:

- ► Grant to cover personnel costs for up to 4 members of staff for up to 18 months (up to 36 months in special cases)
- ► Funding of material costs of up to €250,000

#### Funding phase 2:

- ► Grant of up to €180,000, max. 75% of eligible costs. The company must provide equity at a ratio of 1:3 (i.e. max. €60,000)

  Duration: 18 months
- ► Universities receive a premium of €20,000 for approved company establishment projects

Bundesministerium für Arbeit und Soziales (BMAS, Federal Ministry of Labour and Social Affairs) and your local Jobcenter.

Applications for funding can only be made by Jobcenters, under §6d SGB II (Social Code Book 2, Section 6d).

Further information on the programme is available on:

http://foerdernavi.online/7zku8

Bundesministerium für Wirtschaft und Energie (BMWi, Federal Ministry for Economic Affairs and Energy) Scharnhorststrasse 34-37 10115 Berlin

Tel.: +49 (0) 30 18 615-61 41 Fax: +49 (0) 30 18 615-52 08 Email: info@bmwi.bund.de www.bmwi.de/en

Further information on the programme and how to apply is available on:

http://foerdernavi.online/83kwy

# **EXIST Startup Grant**

Available until 31.12.2022

# Startup Guidelines Available until 31.12.2020















- ► Researchers from public, not-for-profit, non-university research institutes and higher education institutions
- University graduates and former technical employees up to five years after leaving
- Students in higher education who have completed at least half of their studies
- ▶ Founding teams of up to three people

- The following are eligible as participants (once consultation has been offered):
- Regional guidance services: unemployed or employed Brandenburg citizens keen to start a business
- ► Guidance services for immigrants: unemployed or employed Brandenburg residents with a migrant background, keen to start a business
- ► Start-up workshops for young people: Brandenburg citizens of up 30 years of age, unemployed or at risk of unemployment, who are keen to start a business and have vocational training qualifications
- ► Startup services: students in higher education, academic employees and alumni of higher education institutions in Brandenburg
- ▶ Innovation Needs Courage: entrepreneurs planning innovative start-ups in Brandenburg

- ► Innovative, technology-oriented start-ups
- ▶ Innovative knowledge-based services, based on scientific knowledge

Target group-specific consultation for prospective entrepreneurs or business successors. This includes individual advice, coaching and qualification tailored to each individual start-up project, giving comprehensive support in all aspects (including corporate finance) to prepare for professional independence – right up to when business is started.

#### Grant

To cover private living costs for one year, between €1,000 and €3,000 per month; €150 extra per child for material costs:

- ► Max. €10,000 for individual start-ups
- ► Max. €30,000 for team start-ups
- ► Max. €5,000 for coaching

Higher education institutions receive a premium of €10,000 for approved company establishment projects under the EXIST Start-up Grant.

#### Consultation

- ▶ Participation is free
- ▶ A small charge is made for innovative start-ups

Bundesministerium für Wirtschaft und Energie (BMWi, Federal Ministry for Economic Affairs and Energy) Scharnhorststrasse 34-37 10115 Berlin

Tel.: +49 (0) 30 18 615 61 41 Fax: +49 (0) 30 18 615 52 08 Email: info@bmwi.bund.de Website: www.bmwi.de/en

Further information on the programme and how to apply is available on:

http://foerdernavi.online/ga2ht

List of start-up consultancies:

http://foerdernavi.online/uja7c

# FONA<sup>3</sup> "Innovative SMEs: Resource Efficiency and Climate Protection"

Available until 31.12.2020

### Pilot Project Funding Announcement: Heating Networks 4.0 Available until 31.12.2020





Small and medium-sized enterprises (SMEs) engaged in cutting-edge research



- ▶ Companies
- ► Municipal enterprises
- ▶ Joint local authorities (Zweckverbände)
- ► Registered associations (Vereine)
- ► Registered cooperatives

Research and development projects in the following technological fields:

- ► Resource efficiency
- ► Energy efficiency and climate protection
- ► Sustainable water management
- ► Sustainable land management and energy efficiency

Funding will be granted to industrial research and pre-competitive development projects characterised by high scientific and technical risk. Individual projects by companies with expertise in the areas mentioned above will be eligible for funding.

► Module 1:

Preliminary feasibility studies

► Module 2:

Implementing a heating network 4.0, by new-building or rebuilding a network or a spatially defined section of an existing heating network ("sub-network").

#### Grant

- ► Funding consultation from the "KMU innovativ" Federal guidance service
- ► Online tool for project outlining
- ▶ Evaluation of project outline within 2 months
- ▶ Official application made after positive assessment of project outline
- ▶ Decision on application within 2 months
- ▶ Once approved, funds are paid out as project progresses

Details of the funding are set out in the funding announcements for each technological field.  $\label{eq:continuous}$ 

#### Grant

The available funding amounts to:

- ▶ Up to 60% of eligible costs for feasibility studies, max. €600,000
- ► Up to 50% of eligible costs for heating network 4.0, max. €15 million per project.

Bundesministerium für Bildung und Forschung (BMBF, Federal Ministry of Education and Research) Kapelle-Ufer 1,10117 Berlin

Tel.: +49 (0) 30 18 57 0 Fax: +49 (0) 30 18 57 55 03 Email: bmbf@bmbf.bund.de

Private inquiries: information@bmbf.bund.de

Guidance for companies from the Federal Government's "Research and Innovation" funding advisory service

Tel.: +49 (0) 800 26 23-009 (freephone) Email: beratung@foerderinfo.bund.de

Further information on the programme and how to apply is available on: http://foerdernavi.online/a2wug Bundesamt für Wirtschaft und Ausfuhrkontrolle (BAFA, Federal Office for Economic Affairs and Export Control) Department 513 – MAP – funding area 1 Frankfurter Strasse 29 65760 Eschborn

Tel.: +49 (0) 6196 908 28 33

Further information on the programme and how to apply is available on:

http://foerdernavi.online/ahsje

# Federal Funding Advisory Service: "Research and Innovation"

## "Go digital" Funding Programme









- ► Higher education institutions
- ► Research institutes

Especially newcomers to funding.





- ► Commercial enterprises with technological potential, having:
  - ► Fewer than 100 employees
  - ► Turnover/balance sheet total of max. €20 million in the last year
  - ▶ Business premises or branch office in Germany
  - ▶ Eligibility for funding under the de minimis regulation

Provision of information on all aspects of research and innovation funding.

Funding will be provided for consultation services in one selected main module, and any necessary additional modules, for establishing or expanding IT systems with state-of-the-art knowledge and technology.

### Free consultation

- ► Searching for suitable funding programmes
- ► Help with classifying project ideas
- ► Establishing contact with technical partners
- ▶ Support with evaluating research results and with patent applications
- ► Consultation with research-based start-ups
- ▶ Tips for promoting the next generation of scientists/academics
- ▶ Information on preparing international projects

#### Grant

Non-repayable grant as partial financing for promoting the project, max. 50%

- ► Rate per consultant day: max. €1,100
- ► Extent of funding: max. 30 days in a 6-month period

Projektträger Jülich (PtJ, Jülich Project Management) Forschungszentrum Jülich GmbH Wilhelm-Johnen-Strasse 52428 Jülich

Berlin offices: Zimmerstr. 26-27

10969 Berlin

Alexandra Bender

Tel.: +49 (0) 30 201 99 463 Email: a.bender@fz-juelich.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/93fk1

Bundesamt für Wirtschaft und Ausfuhrkontrolle (BAFA, Federal Office for Economic Affairs and Export Control) Sachgebiet go-digital Uhlandstrasse 88-90 10717 Berlin

Helpline: +49 (0) 6196 908 10 06 Email: go-digital@bafa.bund.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/c6jcz

# "Electromobility on the Ground": **BMVI Funding Programme**

Available until 31.12.2020

## **Gifted and Talented Professionals: Promotion During Higher Education** (Advancement Scholarship)



- ► Cities, municipalities and districts
- Joint local authorities (Zweckverbände), state authorities
- Municipal and state companies, municipal enterprises and non-profit organisations
- ► Commercial enterprises (e.g. delivery services, craftsmen, nursing services), provided the relevant local authority confirms that vehicle procurement is being undertaken as part of a local electromobility

The current focus of this programme is on municipal vehicle fleets, local public transport, and electric vehicles in the taxi industry and car sharing fleets. To produce a suitably-sized project, several similar applicants may collaborate and undertake the project jointly.



Private individuals who have completed vocational training with distinction and have at least 2 years of professional experience.

Funding is available for:

- ► Communal electric mobility concepts, including vehicle procurement and building charging infrastructure
- ► Electric vehicles and charging infrastructure (generally, at least five vehicles should be procured per application)
- Communal electric mobility concepts
- ► Environmental studies on technical suitability, economy and environmental benefits of integrating electromobility into municipal or regional sustainability initiatives or urban development concepts. This includes electrification of municipal or commercial fleets, increasing proportions of electric public transport, development of electric car sharing systems (in rural areas as well), implementation of sustainable electric urban logistics concepts, or innovative, electric heavy freight transport. Studies should have a concrete implementation and/or procurement plan (studies which suggest high multiplier effects will be favoured for approval).

Eligibility can be verified by a vocational examination or advanced training course with an average grade of 1.9 or better or at least 87 points, by participation with distinction in a national professional competition, or by reasoned proposal by a company.

If studies have already been taken up, the selection procedure must begin before the end of the second semester.

#### Grant

- ▶ Project funding in the form of a non-repayable investment grant (partial financing), and limited to a maximum amount if approved
- Funding quotas, funding rates and maximum funding amounts applying to all grant recipients during the funding phase are set in the calls for applications, with reference to the funding guidelines
- ► Funding for vehicle procurement in non-competitive fields will usually amount to 75% of extra investment costs, or 90% in financially weak municipalities
- ▶ Subsidies for economically active companies amount to between 40% and 60% of the extra investment costs, depending on the size of the company

#### Grant (scholarship)

The available funding amounts to:

- ▶ €735 per month for students in full-time studies, plus €80 books allowance and an additional childcare payment for children under 10 years of age (€130 for each child, unless the other parent is in receipt of childcare allowance)
- ► Study abroad lump sum of €200 per month (if studying abroad)
- ► €2,400 per year for students studying while working, to cover resulting costs

General information is available on bmvi.de/en

Projektträger Jülich (PtJ, Jülich Project Management) Forschungszentrum Jülich GmbH Dr. Michael Schultz Zimmerstr. 26-27 10969 Berlin

Tel.: +49 (0) 30 201 99 32 31 Email: mi.schultz@fz-juelich.de

Website: ptj.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/a01zt

Working people with an interest in this programme can apply during the selection round to:

Stiftung Begabtenförderung berufliche Bildung (SBB, Foundation for Promotion Gifted and Talentes Professionals) Gemeinnützige Gesellschaft mbH Lievelingsweg 102-104

Tel.: +49 (0) 228 629 31 0 +49 (0) 228 629 31 11 Fax: Email: info@sbb-stipendien.de

Receipt of a scholarship under this programme makes the recipient ineligible for any other student finance from public funds (e.g. BAföG). Approximately 1000 scholarships are available each year. Further information on the programme and how to apply is available on: http://foerdernavi.online/zc5uc

# Funding for Culture and Creative Industries Available until 31.12.2022

# Funding for Rural Development (LEADER) Available until 31.12.2020







- ▶ Recipients of funding under Subsidy Programme A may be legal persons under private or public law, or partnerships with legal capacity with headquarters, business premises or branch office in the State of Brandenburg
- Recipients of funding under Subsidy Programme B may be cultural or creative enterprises with business premises in the State of Branden burg, or freelancers or self-employed persons who are liable for income tax in the State of Brandenburg
- ► Municipalities and municipal associations
- ► Natural persons (partnerships and associations) and legal persons under private law
- Local pressure groups, formed as associations, with legal capacity, of various players
- ▶ Note: only rural communities with populations of less than 10,000 are eligible under this programme.
- ▶ Under Subsidy Programme A, funding will be provided for organising and realising a consulting and networking project for cultural and creative industries. This project is to provide a state-wide point of contact for cultural and creative players in Brandenburg, as well as for issues in these sectors.
- Under Subsidy Programme B, funding will be provided for projects undertaken by cultural and creative businesses which will contribute to maximum realisation of potential, to economic or organisational restructuring, or to improved cost-effectiveness or strategy.

Applications for projects under Subsidy Programme B will be accepted via our customer portal from 12.03.2018 to 15.04.2018. Further windows for application had not been finalised when this brochure closed for press.

- ▶ Promotion of regional management
- ▶ Support for and raising awareness of local stakeholders
- ▶ National and transnational cooperation of local pressure groups
- ► Preparation of cooperation, implementing investment projects under the regional development strategy (regionale Entwicklungsstrategie, RES)

#### Grant

- Subsidy Programme A: full financing in the form of a grant. Eligible expenditure includes project-related direct and indirect personnel expenses and material expenses. Indirect expenses are covered by a lump sum amounting to 15% of eligible direct personnel expenses. Funding will be provided for a period of 3 years.
- ▶ Subsidy Programme B: partial financing in the form of a grant. Funding will amount to max. 80% of total eligible expenditure. Funding recipients must secure co-funding of at least 20% of total eligible expenditure. Eligible expenditure on the part of the cultural/creative enterprise includes personnel and material costs. Funding will be provided for a period of up to 3 years. Only projects receiving at least €25,000 of funding and with maximum total eligible expenditure of €150,000 will be funded under this programme.

#### Grant

- ► Up to 45% (maximum €200,000) of eligible expenditure for projects by natural persons and legal persons under private law
- ▶ Applications for funding must be made to the granting authority, the State Office for Rural Development, Agriculture and Land Consolidation (Landesamt für Ländliche Entwicklung, Landwirtschaft und Flurneuordnung, LELF).

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

 Helpline:
 +49 (0) 331 660 28 00

 Fax:
 +49 (0) 331 660 62 800

 Email:
 kundencenter@ilb.de

 Website:
 www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/m1hvu

Ministerium für Ländliche Entwicklung, Umwelt und Landwirtschaft (Ministry of Rural Development, Environment and Agriculture) Henning-von-Tresckow-Strasse 2-13 14467 Potsdam

For questions on applying, please contact LELF: Department 21 – Rural funding

Tel.: +49 (0) 3391 838 227 Fax: +49 (0) 331 275 48 42 43

Further information on the programme and how to apply is available on:

http://foerdernavi.online/2agsm

## **Promotion of Safety and Environmental Protection in Heavy Road Haulage Companies** (de minimis)

Available until 30.09.2018

### **Funding for Road Haulage Apprenticeships** Available until 31.10.2018





Companies which undertake road haulage under the German Güterkraftverkehrsgesetz (GüKG, Road Haulage Act) and are owners or keepers of heavy goods vehicles registered in the Federal Republic of Germany (gross weight at least 7.5 tonnes) are eligible to apply for this funding programme.

In the case of companies with affiliates, the application must be made by the dominant company.

Requirements for receiving funding under this programme can be found in the Funding Guidelines Annex.





Companies which undertake road haulage under Section 1 of the German Güterkraftverkehrsgesetz (GüKG, Road Haulage Act) and are owners or keepers of at least one heavy goods vehicle registered in the Federal Republic of Germany for use on public roads (designed exclusively for road haulage use, gross weight at least 7.5 tonnes) at the time of applying are eligible for funding under this programme.

In the case of commercial road haulage, eligibility must be verifiable by means of the prescribed authorisation (license/permit) at the time of applying for funding. In the case of transport on own account, eligibility must be verifiable from the register entry in accordance with GüKG Section 15a.

Legally independent partner companies and affiliated companies may apply for funding independently, where eligible.

Funding is available for activities relating to vehicles and personnel, as well as measures to increase efficiency:

- ▶ Purchase, rent and leasing of equipment, facilities and other environmental and safety measures
- Consultation for company management regarding safety and environmental issues
- ► Costs for use of parking areas with extra safety measures

The aim here is to reduce the negative environmental effects of heavy road haulage, to increase road safety and to reduce the risk of accidents at work.

Funding is available under this programme for offering professional driver apprenticeships. Apprenticeships that have already begun when an application for funding is made are not eligible.

- ► Three-year apprenticeship:
  - For three-year professional driver apprenticeships, eligible costs are reimbursed at a flat rate of €50,000. Of this total, €21,700 is provided for the first year of the apprenticeship, €15,200 for the second year and €13,100 for the third. These fixed sums are to cover all eligible costs.
- ► Short apprenticeship: With shorter apprenticeships, the lump sum is reduced proportionally to the months omitted from the end of the apprenticeship.

#### Grant

The funding amounts to up to 80% of eligible expenses. The maximum level of funding depends on the size of the company, and is calculated by multiplying the rate of funding for each heavy goods vehicle by the number of registered heavy goods vehicles.

The maximum rate of funding is €2,000 per heavy goods vehicle. The absolute maximum level of funding is €33,000 per company.

Funding is available as follows:

- ▶ Up to 70% of eligible costs for small enterprises
- ▶ Up to 60% of eligible costs for medium-sized enterprises
- ▶ Up to 50% of eligible costs for other applicants

The maximum grant amount for each apprenticeship project is €2 million in any one company.

To find out whether your company has SME status, please see the SME leaflet.

Applications must be made using the application forms before commencing the measures to be funded. Applications must be made between 7th January and 30th September of the year in which the measures are to be begun.

An online application tool is available for this programme. This funding is provided under the de minimis regulation. Applications must be made to:

Bundesamt für Güterverkehr (BAG, Federal Office for Goods Transport) Werderstrasse 34 | 50672 Köln/Cologne

+49 (0) 221 57 76 26 99 Tel:

Email: info.foerderprogramme@bag.bund.de

Website: bag.bund.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/715jq

Please apply using the online portal on https://antrag-bvbs.bund.de/

Bundesamt für Güterverkehr (BAG, Federal Office for Goods Transport) Werderstrasse 34 50672 Köln/Cologne

Tel: +49 (0) 221 57 76 26 99

Email: info.foerderprogramme@bag.bund.de

Website: bag.bund.de

Further information on the programme is available on:

http://foerdernavi.online/cqvk2

### Funding for Road Haulage Advanced Training Available until 30.11.2018

### Promotion of Entrepreneurial Know-How Available until 31.12.2020







Companies which undertake road haulage under Section 1 of the German Güterkraftverkehrsgesetz (GüKG, Road Haulage Act) and are owners or keepers of at least one heavy goods vehicle registered in the Federal Republic of Germany for use on public roads (designed exclusively for road haulage use, gross weight at least 7.5 tonnes) at the time of applying are eligible for funding under this programme.

In the case of commercial road haulage, eligibility must be verifiable by means of the prescribed authorisation (license/permit) at the time of applying for funding. In the case of transport on own account, eligibility must be verifiable from the register entry in accordance with GüKG Section 15a.

Legally independent partner companies and affiliated companies may apply for funding independently, where eligible.

Small and medium-sized commercial enterprises (SMEs) and liberal professions, based and operational in Germany.

This funding programme is aimed at:

- ► Start-ups (on the market for less than two years)
- ► Established companies (on the market for more than two years)
- ► Companies in difficulty

Start-ups and companies in economic difficulty wishing to apply for a grant must attend a free consultation with a regional contact of their choice before applying.

Applications must be made within three months of this consultation. Example of contacts include regional chambers of commerce or industry.

Funding is only available under this programme for general further training measures, in the form of courses, seminars and training in accordance with point 2 in the Further Training Guidelines Annex. Training that has already begun when an application for funding is made is not eligible.

To be eligible for funding, training must comprise at least four lessons (of at least 45 minutes each), which the trainers and trainees must attend in person.

#### Please note:

Training held to meet apprenticeship standards required by the law, legal regulations or administrative regulations is not eligible for funding under this programme.

Consultation for start-ups and established companies:

- General consultation for management on all economic, financial, personnel and organisational issues
- Specialist consultation to address structural inequalities,
   e.g. companies led by women or by immigrants, disabled entrepre neurs, integration of employees with an immigrant background

Consultation for companies in difficulty:

- ► Consultation to secure the future efficiency and competitiveness of the company
- ► Follow-up consultation to consolidate knowledge gained in the previous consultation

Established companies are eligible for a maximum of five consultation days for each type of consultation (this limit does not apply to start-ups or to companies in difficulty).

The maximum grant for any one company is calculated from the funding rate per heavy goods vehicle, amounting to

- ▶ Up to €1,050 for small enterprises
- ▶ Up to €900 for medium-sized enterprises
- ▶ Up to €750 for other applicants

multiplied by the number of heavy goods vehicles registered to the eligible company (as owners or as keepers) for use on public roads on the reporting date.

The level of funding available is:

- ▶ Up to 70% of eligible costs for small enterprises
- ▶ Up to 60% of eligible costs for medium-sized enterprises
- ▶ Up to 50% of eligible costs for other applicants

The maximum grant amount for each training measure may not exceed €2 million for any one company. To find out whether your company has SME status, please see the SME leaflet.

#### Grant

(neue Bundesländer/new Federal States only)

- ► Start-ups
  - 80% subsidy on a basis of assessment of €4,000, maximum grant €3,200
- ► Established companies 80% subsidy on a basis of assessment of €3,000, maximum grant €2,400
- ► Companies in difficulty 90% subsidy on a basis of assessment of €3,000, maximum grant €2,700

Please apply using the online portal on https://antrag-bvbs.bund.de/

Bundesamt für Güterverkehr (BAG, Federal Office for Goods Transport) Werderstrasse 34 50672 Köln/Cologne

Tel: +49 (0) 221 57 76 26 99

Email: info.foerderprogramme@bag.bund.de

Website: bag.bund.de

Further information on the programme is available on:

http://foerdernavi.online/i91x1

Bundesamt für Wirtschaft und Ausfuhrkontrolle (BAFA, Federal Office for Economic Affairs and Export Control) Frankfurter Strasse 29-35 65760 Eschborn

Tel.: +49 (0) 6196 908 0 Fax: +49 (0) 6196 908 18 00 Email: Poststelle@bafa.bund.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/7mrjc

# Innovative Start-Ups Available until 31.12.2020

# Start-Up Grant (under §93 SGB III/Social Code Book 3, Section 93)









Innovative entrepreneurs, freelancers, and SMEs within 3 years of establishment or takeover, based or operational in the State of Brandenburg and fitting into one of the following clusters:

- ► Energy sector
- ► Health sector
- ► ICT/media, creative sector
- ► Transport/mobility/logistics
- ► Optical sector
- ► Food sector
- ► Plastics/chemical industry
- Metal and tourist industries or the wood and paper industries, or the following cross-sectoral topics supporting the clusters above:
- ► Materials
- ► Production and automation technology
- Clean technologies
- ▶ Safety

#### Funding covers:

- ► Acquisition and production costs of fixed assets
- ▶ Personnel expenses for new jobs
- Consultation services from external advisors in product, process or technology development
- ▶ Technical development services, where these cannot be adequately provided from within the company
- ► One-off expenditure for obtaining licenses

# Entrepreneurs who want to use self-employment as a route out of unemployment and are entitled to at least 150 days of Unemployment Benefit I (Arbeitslosengeld I).

The following are not eligible:

Applicants who are over 65 years of age, or if 24 months have not yet elapsed following ending of support to start self-employment under Social Code Book 3 (Sozialgesetzbuch III, SGB III).

## Grant

from €25,000 to max. €100,000

- ► Personnel expenses will be covered up to a maximum of €50,000 per person per year (employee gross income)
- ▶ The funding recipient must cover at least 25% of expenses

#### Grant

- ▶ 6 months' entitlement to individual unemployment benefit, plus lump sum for social security of €300, as judged appropriate and dependent on proof of intensive, full-time business activity
- ► Further grant of €300 may be provided for a further 9 months
- ► Maximum duration of funding is 15 months
- A financial stability assessment by a competent authority is required to receive this funding

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Helpline: +49 (0) 331 660 22 11
Fax: +49 (0) 331 660 16 94
Email: kundencenter@ilb.de
Website: www.ilb.de/de/englisch

An initial consultation with the ILB and Brandenburg Invest (Wirtschaftsförderung Brandenburg, WFBB) is required before applying for this programme.

Further information available on:

http://foerdernavi.online/hmqb3

Your local Agentur für Arbeit (Employment Agency)

http://foerdernavi.online/omgh6

# **Regional Economic Restructuring Funds: Local Infrastructure for the Economy**

Available until 31.12.2020

## **Regional Economic Restructuring Funds: Improving Regional Economic** Structure - Large Enterprises

Available until 31.12.2020



- ► Local authorities
- ▶ Joint local authorities (Zweckverbände)
- ► Non-profit education providers (now includes educational institutions)
- ► Legal persons (only in cooperation networks and innovation clusters)





Projects by large and medium-sized enterprises, as well as projects of over €2 million by small enterprises

Projects eligible for funding include:

Development of industrial and business sites; establishment or upgrading of connections to the national road and rail networks for businesses; establishment or upgrading of water, sewage, electricity, gas, district heating and other supply networks and distribution systems to connect businesses to regional and national supply networks; tourism measures to improve the quality of public infrastructure in nationally recognised spas and health resorts (Kur- und Erholungsorten), including cycling and canoeing trails, nature-based, health-based and accessible tourism; establishment or upgrading of commercial centres (science and technology centres and start-up centres); establishment or upgrading of vocational training institutions; establishment or upgrading of communications (broadband); regional budgets and management projects for regional growth cores; regional development concepts, planning and consultation services, cooperation networks and innovation clusters.

Funding is available for:

- ► Constructing business premises
- ► Enlarging business premises
- ► Acquisition of business premises that have been closed or are at risk of closure
- ▶ Diversification of business premises (new, additional products) into new economic activities
- ► Fundamentally changing the entire production process

Tourism will generally only be funded where projects are for health tourism to nationally recognised spas and health resorts (Kur- und Erholungsorten), cycle tourism or water tourism.

#### Grant

To cover material costs. Funding is only granted where eligible project expenses will be at least €50,000, except for regional development concepts and planning and consultation services.

- ► Funding will be provided at a rate of up to 90%
- ► The base rate will be 60%

#### Grant

To cover material costs or wage costs. Funding is only granted where eligible project expenses will be at least €100,000.

- ► Funding will be provided at a rate of up to 10%
- ▶ The maximum rate of funding is generally available where structural effects are achieved
- ▶ Medium-sized enterprises are eligible for an additional 10%, and small enterprises an additional 20%
- ▶ Projects in the Polish border area are eligible for a further 10%

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Business and infrastructure helpline Tel.: +49 (0) 331 660 22 11 +49 (0) 331 660 61 694 Fax: kundencenter@ilb.de Website: www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/cpq12

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Business and infrastructure helpline Tel.: +49 (0) 331 660 22 11 Fax: +49 (0) 331 660 61 694 kundencenter@ilb.de Email: Website: www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/sjdt0

### Regional Economic Restructuring Funds: Growth Programme for Small Enterprises Available until 31.12.2020

# **Heating Optimisation Available until 31.12.2020**







Small commercial enterprises

#### Companies

- ▶ Freelancers
- ► Municipalities, local authorities and joint local authorities (Zweckverbände)
- ► Private individuals
- ► Other legal persons under private law (especially associations (Vereine), foundations (Stiftungen), non-profit organisations and cooperatives)

Owners of the heating systems in question are eligible as applicants.

Funding is available for:

- ► Constructing business premises
- ► Enlarging business premises
- Acquisition of business premises that have been closed or are at risk of closure
- ▶ Diversification of business premises (new, additional products)
- ► Fundamentally changing the entire production process

Tourism will generally only be funded where projects are for health tourism to nationally recognised spas and health resorts (Kur- und Erholungsorten), cycle tourism or water tourism.

Funding for projects on systems more than two years old, as follows:

- Replacement of heating pumps A positive list will be supplied by the BAFA, showing which high-efficiency heating and water circulating pumps are eligible for funding.
- ► Heating optimisation Including tasks such as hydraulic balancing, installation of adjustable thermostatic valves or installation of a new buffer tank.

#### Grant

To cover material costs or wage costs. Funding is only granted where eligible project expenses will be between €60,000 and €2 million.

- ► Funding will be provided at a rate of up to 30%, or up to 40% in the Polish border area.
- ▶ Other financial assistance will be credited against the funding rates above.

#### Grant

Amounting to 30% of the net investment costs (materials + work), up to a maximum sum of  $\ \, \le 25,000.$ 

Combination of funding is not permitted – i.e. a project being funded under one government programme is automatically ineligible for further funding under another government programme.

IInvestitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Business and infrastructure helpline
Tel.: +49 (0) 331 660 22 11
Fax: +49 (0) 331 660 61 694
Email: kundencenter@ilb.de
Website: www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/lpfks

Bundesamt für Wirtschaft und Ausfuhrkontrolle (BAFA, Federal Office for Economic Affairs and Export Control)
Department 516 – Funding for heating systems and heating optimisation
Frankfurter Strasse 29
65760 Eschborn

Tel.: +49 (0) 6196 908 10 01 Fax: +49 (0) 6196 908 18 00

Further information on the programme and how to apply is available on:

http://foerdernavi.online/jhekh

### HORIZON 2020 SME Fast Track to Innovation Available until 31.12.2020

## I 4.0 Pilot Projects – Mobilising SMEs for Industry 4.0







► Innovative and growth-oriented small and medium-sized commercial enterprises (SMEs) with an international focus

► Small and medium-sized commercial enterprises (SMEs) with R&D capacity, based in Germany

Individual projects.

Research service providers may be subcontracted by the SME.

- ▶ Phase 1 Feasibility study or business plan
- ► Phase 2 Prototyping
- ► Phase 3 Marketing/commercialising the product

- ➤ Single projects (pilot projects) under the banner of industry 4.0 and the Internet of Things, i.e. practical testing of new digital products, adapting to digitalised processes and developing networked business models
- ▶ Results must be utilised primarily in Germany

#### Grant

- ► Phase 1 100% of up to €50,000 (lump sum)
- ► Phase 2 Up to 70% of the costs of developing a market-oriented demonstration project (total costs max. €3 million)
- ► Phase 3 Easier access to credits, sureties, venture capital

#### Grant

- ▶ 50% for small enterprises
- ▶ 40% for medium-sized enterprises
- ► Max. €100,000 per project funded Project duration max. 12 months

NCPs, National Contact and Coordination Points for the EU Horizon 2020 programme.

Please apply through the EU Participant Portal.

Support in Brandenburg: Enterprise Europe

Network Berlin-Brandenburg Berlin Partner für Wirtschaft und Technologie GmbH Fasanenstrasse 85, 10623 Berlin

Tel.: +49 (0) 30 399 80 0 Fax: +49 (0) 30 399 80 239

Further information on the programme and how to apply is available on: http://foerdernavi.online/nlflp http://horizont2020.de NCPs, National Contact and Coordination Points for I 4.0 pilot projects for SMEs, through the Bundesministerium für Bildung und Forschung (BMBF, Federal Ministry of Education and Research)

Kapelle-Ufer 1 10117 Berlin

Tel.: +49 (0) 30 18 57 0 Fax: +49 (0) 30 18 57 55 03 Email: bmbf@bmbf.bund.de

Private inquiries: information@bmbf.bund.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/nari1

# IMI: Innovation Center of Modern Industry in Brandenburg

# INVEST Grant for Venture Capital Available until 31.12.2020







► Commercial small and medium-sized enterprises (SMEs) in Brandenburg

- ▶ Innovative companies which have fewer than 50 employees, are less than 7 years old, and have an annual turnover/balance sheet total of max. €10 million
- ▶ Limited liability companies (GmbH) or entrepreneurial companies with limited liability (UG (haftungsbeschränkt)) which are patent holders, have received public R&D support in the last two years, or can prove their innovative spirit in a short assessment by the BMWi. Business activities must start no more than one year after conclusion of investment.
- ► Angel investors investing in new, small, innovative companies

Supporting development and implementation of innovations in automation technology, digital factories, and Industry 4.0, e.g.:

- ► Funding information
- ► Technology scouting
- ► Establishing contact with development and implementation partners
- ► Initiating group projects

Supplying venture capital from private investors by acquiring shares, and providing expertise.

### Free consultation

#### Grant

20% of capital participation, i.e. at a maximum of €500,000 investment per investor per year, max. grant €100,000 per investor per year.

Investments from multiple investors up to €3 million per year are eligible, minimum investment €10,000, minimum investment duration 3 years.

Grant does not have to be repaid if the company prematurely fails, or if the shares are sold after 3 years have passed.

Innovation Center of Modern Industry in Brandenburg (IMI) Brandenburg University of Technology Cottbus-Senftenberg Chair of Automation Siemens-Halske-Ring 14 03046 Cottbus

Prof. Dr.-Ing. Ulrich Berger Professor of Automation

Tel.: +49 (0) 355 69 41 11 Fax: +49 (0) 355 69 23 87 Email: imi4bb@b-tu.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/mc82e

INVEST – Grant for Venture Capital
Bundesamt für Wirtschaft und Ausfuhrkontrolle
(BAFA, Federal Office for Economic Affairs and Export Control)
Department 411 – INVEST venture capital, manufacturer
discounts, digital dividends
Frankfurter Strasse 29
65760 Eschborn

Tel.: +49 (0) 6196 908 19 64 Fax: +49 (0) 6196 908 14 42

Further information on the programme and how to apply is available on:

http://foerdernavi.online/usn5x

### Investment Grants for High-Efficiency Cross-Sectoral Technologies in SMEs Available until the end of 2019

## SME Innovation: Entry-Level

Available until 31.12.2020





- ► Small and medium-sized commercial enterprises (SMEs)
- ▶ Other enterprises with up to 500 employees

► Small and medium-sized commercial enterprises (SMEs) with their base or a branch in Germany

Interested SMEs are strongly encouraged to contact the Federal Government's Funding Advisory Service on Research and Innovation. Their employees will explain the basic requirements for funding and put you in contact with the right body for the project.

Investment in high-efficiency, cross-sectoral technologies available on the market to improve energy efficiency and to minimise and use industrial waste heat.

Funding will be provided for individual research and development projects having high scientific and technical risk and involving collaboration with other partners.

#### Grant

- ▶ 30% of eligible expenses for SMEs
- ▶ 20% of eligible expenses for large enterprises and other companies

#### Grant

- ▶ Up to 100% of project-related personnel costs
- ► Max. €50,000 over a maximum period of 6 months

Formal applications for funding should be made using the online application system "easy-Online". The necessary login data can be obtained on request from the body responsible for your project.

Valuation dates:

- ▶ 15th July 2018
- ▶ 15th January 2019

Bundesamt für Wirtschaft und Ausfuhrkontrolle (BAFA, Federal Office for Economic Affairs and Export Control) Cross-sectoral technologies Frankfurter Strasse 29-35 65760 Eschborn

Tel.: +49 (0) 6196 908 18 83 Fax: +49 (0) 6196 908 18 00

Further information on the programme and how to apply is available on:

http://foerdernavi.online/uihg6

Bundesministerium für Bildung und Forschung (BMBF, Federal Ministry of Education and Research) Kapelle-Ufer 1, 10117 Berlin

Tel.: +49 (0) 30 18 57 0 Fax: +49 (0) 30 18 57 55 03 Email: bmbf@bmbf.bund.de

Private inquiries: information@bmbf.bund.de

Guidance for companies from the Federal Government's "Research and Innovation" funding advisory service:

Tel.: +49 (0) 800 26 23-009 (freephone) Email: beratung@foerderinfo.bund.de

Further information on the programme and how to apply is available on: http://foerdernavi.online/ikl85

# Charging Infrastructure for Electric Vehicles in Germany Available until 31.12.2020

# Integration into Self-Employment (§16c SGB II/Social Code Book 2, Section 16c)



- ► Natural persons
- ► Legal persons

Charging infrastructure funded under this programme must fulfil minimum technical requirements. Connection must adhere to a current open standard and must provide remote capabilities. Charging infrastructure must meet the standards laid down in the Mess- und Eichgesetz (MessEG, Measurement and Calibration Act). The operator must commit to operating the infrastructure for at least six years.

Projects to be funded must not be started before funding has been approved. Companies in difficulty under EU law and applicants who are insolvent, or have filed for or are threatened by insolvency, are ineligible for funding under this programme.



▶ People fit for work, but in need of assistance, who are looking to take up self-employed, full-time work, provided this can be expected to permanently overcome or reduce their need for assistance within a reasonable period.

#### Funding is available for:

- Normal charging points (charging capacity up to and including 22 kW per charging point), including mains connection
- ► Fast charging points (150 kW charging capacity per charging point), including mains connection
- ► Spending on upgrading or replacing charging infrastructure

Funding is available for a set total number at charging points in each Federal State. If the number of charging points applied for exceeds the available funding, funding will be allocated based on cost-effectiveness. Cost-effectiveness is measured by the amount of funding applied for per kilowatt of charging capacity.

This programme is not currently open for applications, and the time of the next call for applications was not known when this brochure closed for press.

Funding is available for acquiring materials which are necessary for the applicant's proposed self-employment, and reasonable considering the applicant's need of assistance, such as:

- Fixtures and furnishings
- ▶ Vehicles
- ► Machinery and tools
- ► Marketing and investment to support sales

#### Grant

The available funding amounts to:

- ► 40% of eligible total expenses for normal charging points up to and including 22 kW, maximum €2,500 per charging point
- ► 40% of eligible total expenses for fast charging points, maximum €30,000
- ► 40% of eligible total expenses for connection to the low-voltage grid, maximum €5.000
- ► 40% of eligible total expenses for connection to the medium-voltage grid, maximum €50,000

The total available grant is limited to €5 million per applicant.

#### Grant

▶ Up to €5,000; or a loan, which may exceed €5,000

In exceptional cases, a loan and a grant can be combined for large amounts of funding. These may be provided as a lump sum or in instalments. Funding/progress monitoring is available for up to 12 months for applicants already in self-employment, and up to 24 months for unemployed applicants.

Funding under this programme is available even if the applicant is in receipt of Unemployment Benefit II and/or Integration Grant (Einstiegsgeld) as well.

A separate call for applications will be issued for this programme. Application is a single-stage process. The next date for applications will be published on the BAV website, the granting authority appointed by the BMWi.

Bundesanstalt für Verwaltungsdienstleistungen (BAV, Federal Office for Administrative Services) Schlossplatz 9 26603 Aurich

Tel.: +49 (0) 4941 60 25 55
Email: ladeinfrastruktur@bav.bund.de
Website: https://www.bav.bund.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/fn31l

Contact your basic income provider before starting work.

Your local Employment Agency (Agentur für Arbeit) will provide you with further information, on:

http://foerdernavi.online/mtqub

## Market Incentive Scheme: Heating with Renewable Energy



Private	individuals

- ► Members of liberal professions
- ▶ Municipalities, local authorities and joint local authorities (Zweckverbände)
- ► Companies
- ▶ Other legal persons under private law, especially non-profit organisations and cooperatives
- ► Energy service providers (as contractors)

Co-financing is available for constructing or expanding solar plants, biomass plants, efficient heat pumps, geothermal plants, local heat networks fed with heat from renewable energy; for particularly innovative technologies for heating and cooling using renewable energy in Germany; and for measures for projecting returns from renewable energy.

#### Grant

Level of funding is dependent on the plant in question, and is divided into core funding, innovation funding and additional funding.

Bundesamt für Wirtschaft und Ausfuhrkontrolle (BAFA, Federal Office for Economic Affairs and Export Control) Department 513 – Market incentive schemes Frankfurter Strasse 29 65760 Eschborn

Tel.: +49 (0) 6196 908 16 25 Fax: +49 (0) 6196 908 18 00

Further information on the programme and how to apply is available on:

http://foerdernavi.online/s9fv7

## Market Development: Overseas and at Trade Fairs (M²)

Available until 31.12.2020





- ► Small and medium-sized commerical enterprises (SMEs) based and/or operational in the State of Brandenburg typically manufacturing companies and maufacturing-related service providers.
- ► Groups of at least three small and medium-sized enterprises which have entered a contractual agreement for a joint project, independent of any external network management.

The following are not eligible for funding under this programme:

Fishing and aquaculture companies, primary agricultural producers, and companies involved in processing and marketing of agricultural products.

Please note: The Federal Ministry for Economic Affairs and Energy (Bundesministerium für Wirtschaft und Energie, BMWi) and the Federal Ministry of Food and Agriculture (Bundesministerium für Ernährung und Landwirtschaft, BMEL) assist German companies in attending trade fairs abroad, as part of the Federal Government's international programme. Small and medium-sized enterprises are a particular target group for these programmes. Federally-supported fairs are summarised in the Federal International Trade Fair Calendar and published by the Association of the German Trade Fair Industry (Ausstellungs- und Messe-Ausschuss der Deutschen Wirtschaft e.V., AUMA). All trade fairs in the international programme can be found on the AUMA trade fair database.

Funding is available for measures to increase SME internationalisation and to develop international markets:

#### Market adjustment

▶ Consultation and innovation support services to certify and adapt products for foreign markets

#### Market development

▶ Measures for developing foreign markets in preparation for market entry (e.g. market analyses, market development concepts)

#### Market development assistant

▶ Recruitment of a specialised, specifically qualified market development assistant

#### Trade fairs

- ► Participation in international fairs
- ▶ Participation in regional and national fairs, if listed in the Berlin/Brandenburg trade fair calendar

#### Market access projects

- ► Running training and information events
- ► Target country-specific market analyses
- ► Running entrepreneur meetings and cooperation forums, and follow-up measures

#### Grant

#### Market adjustment

▶ Up to 50% of eligible expenses, max. €50,000 per company funded within a three year period

#### Market development

▶ Up to 50% of eligible expenses, max. €50,000 per company funded within a three year period

#### Market development assistant

▶ Up to 50% of employee gross salary agreed in employment contract, max. €20,000 for one year

#### Trade fairs

► Up to 50% of eligible expenses, max. €15,000 per event per company

#### Market access projects

▶ Up to 90% of eligible project expenses for the first 12 months and up to 75% for the following 12 months

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Business and infrastructure helpline
Tel.: +49 (0) 331 660 22 11
Fax: +49 (0) 331 660 61 694
Email: kundencenter@ilb.de
Website: www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/vuk93

# Market Development Programme for SMEs

### Market Development Available until 31.12.2023







- ► Small and medium-sized commercial enterprises (SMEs)
- ▶ Providers of supporting services
- ► Freelancers

with business operations in Germany

- ► Not-for-profit institutions, close to business but not participating in customary business activities
- ► Associations
- ► Industry networks

based in the State of Brandenburg

#### ► Initial business development module

in the target market, for initiating/extending foreign activities

- ► Market survey module
- in the target market, for entering developing markets or market segments
- ► Information event module
- in Germany, information about new markets or market segments
- ► Presentation of services
  - in the target market, development of foreign engagement
- ► Sourcing trip module
- to Germany for selected sectors and topics
- ► Information trip module
  - to Germany for selected sectors and topics

This funding programme supports community projects and market development initiatives in the State of Brandenburg's general economic interest and run by not-for-profit institutions not participating in customary business activities.

Funding is available for joint projects and industry information stands at international trade fairs and exhibitions, business trips, networking and cooperation forums, workshops and information events.

#### Grant

Covering all costs incurred by the project promoter. Contributions are expected from the participating companies for the market survey and initial business development modules:

- ► €500 (gross) for companies with less than €1 million annual turnover and fewer than 10 employees
- ▶ €750 (gross) for companies with less than €50 million annual turnover and fewer than 500 employees
- ► €1,000 (gross) for companies with over €50 million annual turnover or more than 500 employees

#### Partial project financing

Funding is provided as a one-off grant.

Funding provided for a project may be up to 100% of eligible expenses,  $\max. \in 150,000$ .

Funding for workshops and information events is limited to max. €10,000.

Funding for networking and cooperation forums is limited to max. 75% of eligible expenses.

Bundesamt für Wirtschaft und Ausfuhrkontrolle (BAFA, Federal Office for Economic Affairs and Export Control)

Point of contact:

BMWi SME Market Development Office, Bonn

Tel.: +49 (0) 228 996 154 291

Email: markterschliessung@bmwi.bund.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/i5r2g

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Business and infrastructure helpline
Tel.: +49 (0) 331 660 22 11
Fax: +49 (0) 331 660 61 694
Email: kundencenter@ilb.de
Website: www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/5ekon

# **Brandenburg Master Crafts Bonus Available until 31.12.2020**

## Trade Fair Programme New, Innovative Enterprises Available until 31.12.2019







► Master craftsmen and -women starting their own craft business for the first time, taking on an existing craft business or taking a holding in an existing craft business

Qualification as a master craftsman must have been gained within the last three years.

Innovative companies based in Germany, having:

- ▶ max. 50 employees
- ▶ an annual balance sheet total or annual turnover of max. €10 million
- ▶ been founded less than 10 years ago

Establishing, taking over or taking a holding in a craft business.

Funding is available for participation in leading international trade fairs in Germany on joint stands, run by the fair organisers, for new, innovative companies.

#### Grant

As a fixed sum, divided into two stages:

- ► Core funding (first stage)
  A one-off payment of up to €8,700.
- ► Employment and apprenticeship funding (second stage) A one-off payment of up to €3,300.

#### Grant

- ▶ Exhibitors must cover 30% or 40% of eligible costs
- ► Exhibitors must register with the organiser at least 8 weeks before the start of the fair
- ▶ Exhibitors must also apply to BAFA at the same time

Consultation with the Brandenburg Chambers of Crafts (Handwerkskammern des Landes Brandenburg, HWK) is necessary before applying.

Applications for core funding must be made by 31.12.2019. Applications for stage 2 funding must be made by 31.12.2020.

Further information on the programme and how to apply is available on:

http://foerdernavi.online/ac5a

Bundesamt für Wirtschaft und Ausfuhrkontrolle (BAFA, Federal Office for Economic Affairs and Export Control) Department 414 – Fairs and foreign trade Frankfurter Strasse 29 65760 Eschborn

Tel.: +49 (0) 6196 908 26 68 Fax: +49 (0) 6196 908 15 00

Further information on the programme and how to apply is available on:

http://foerdernavi.online/w0c0c

### Sustainable Development – City and City Region (NESUR) Available until 31.12.2020







Small and medium-sized commercial enterprises (SMEs), including freelancers, in:

- ▶ the retail trade
- ▶ the catering trade
- ▶ crafts
- ▶ road haulage
- ▶ the creative sector
- ▶ other services

Applicants must have business premises in or near a major centre which is suffering depopulation.

Funding will only be granted for projects which will sustainably establish or permanently improve the entrepreneurial performance of the SME in question. Any one SME may make a maximum of two applications to the ILB.

#### Funding is available for:

Investment for establishing, expanding, conversion, rationalising and/or modernising business premises, company relocation, or locating new companies.

- ▶ Other SME investment projects where a special urban development interest exists
- Locating and relocating enterprises to centres of start-ups, crafts, creative industries, innovation, commerce and health
- ▶ Investments relating to local or environmentally friendly products or services, a start-up, improved accessibility, or better work-life balance
- ▶ Support with ownership succession or safeguarding the future of a SME

#### Grant

- ► Pro rata funding for investment projects to secure and expand existing companies, including company succession or founding and locating new companies
- ▶ Funding is available at a rate of 50% of eligible expenses
- ► Minimum grant €3,000

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Business and infrastructure helpline
Tel.: +49 (0) 331 660 22 11
Fax: +49 (0) 331 660 61 694
Email: kundencenter@ilb.de
Website: www.ilb.de/de/englisch

Consultation with the economic development agency responsible for the area where the SME premises are located is required before applying.

Further information on the programme and how to apply is available on:

http://foerdernavi.online/155e

# National Innovation Programme Hydrogen and Fuel Cell Technology Phase 2 (NIP) Available until 31.12.2019



Commercial enterprises, innovation clusters, universities and non-university research institutes. In justified exceptional cases, funding may also be provided for projects by local authorities and other organisations with legal capacity. Small and medium-sized enterprises (SMEs) are particularly encouraged to apply.

Applicants must be both suitably qualified and sufficiently capable of executing the project if they are to successfully complete the tasks described in the project. They must also have business premises or a branch office in Germany when funding is disbursed.

Research institutes in receipt of core funding from the Federal and/or State Governments are normally ineligible for funding on this programme. Funding in addition to core funding, to cover additional project-related expenses/costs, will only be granted under certain circumstances.

Funding is available for measures relating to:

- ▶ Developing, preparing for market and procuring hydrogen and fuel cell technology for use in transport applications e.g. in cars, buses, rail and commercial vehicles and as an on-board power supply for ships and aircraft
- ▶ Hydrogen production from renewable energy sources
- ► Integrating hydrogen into the range of available fuels

Funding is focused by topic, including sustainable mobility, local public transport, vehicle fleets, hydrogen filling stations, fuel cell-powered trains and ships.

#### Grant

- ▶ Up to 50% of eligible expenses for industrial research projects
- ▶ Up to 25% of eligible expenses for experimental development projects
- ▶ Up to 50% of eligible expenses for developing, investing in and running innovation clusters
- ▶ Up to 100% of eligible expenses for universities and non-university research institutes
- ▶ Up to 80% of eligible expenses for local authorities and other bodies with legal capacity

Small and medium-sized enterprises under the EU's definition of SMEs are also eligible for a bonus, under certain conditions. Research projects at universities will receive a project lump sum of 20% in addition to funding for eligible expenses.

This programme has a two-stage funding process. In the first stage, outlines of proposed projects must be submitted using the easy-Online application system.

Projektträger Jülich (PtJ, Jülich Project Management)
Forschungszentrum Jülich GmbH
Geschäftsbereich Energiesystem Nutzung (ESN) | Fachbereich ESN5 Dr. Sophie Haebel
Zimmerstrasse 26-27
10969 Berlin

Tel.: +49 (0) 30 201 99 532 Email: s.haebel@fz-juelich.de

Website: ptj.de/nip

Further information on the programme and how to apply is available on:

http://foerdernavi.online/kc1eq

# **ProFIT Brandenburg**Available until 31.12.2020

### RENplus 2014-2020 Available until 31.12.2020









Companies and research institutes with business premises in Brandenburg

- ► Large companies: generally only eligible in association with at least one SME from Berlin or Brandenburg, or a research institute
- ▶ Research institutes: generally eligible only in association with at least one company from Brandenburg or Berlin
- ► Individual companies and partnerships
- ► Legal persons under public law (Federal Government, Federal Government institutions and the immediate State Government are not eliqible)
- ► Legal persons under private law

Funding is available for:

- Research, development and innovation projects in the following categories:
- ► Industrial research
- ► Experimental development
- ► Feasibility studies prior to research and development projects
- Process and organisational innovations (only after completing competition)

- ▶ Investments, e.g. energy efficiency measures in technical processes and existing non-residential buildings, energy recovery and storage systems, and integration and use of renewable energy
- ► High-efficiency combined heat and power plants (CHP plants)
- ▶ District heating/cooling systems in public infrastructure and further non-investment measures, e.g. developing concepts, studies and methods for saving CO2, energy audits, updating and implementation of regional energy concepts by regional planning committees
- ► Charging infrastructure and energy management systems for e-mobility (publicly accessible charging stations (AC/DC), storage and energy management systems, implementation concepts/studies)

#### Grant

Partial financing (may be combined with a loan under certain circumstances). Funding for each project is limited to max. €3 million grant (and €3 million loan, see Loans section).

Maximum funding rate:

- ➤ For companies:

  80% of expenses for industrial research
  60% of expenses for experimental development 50% of
  expenses for feasibility studies
  Up to 50% of expenses for process and organisational innovations
- For research institutes:
   Up to 80% of eligible expenses for industrial research and experimental development

#### Grant

The grant is dependent on the measure in question (and the exact funding situation and company size with commercial organisations), and conforms with the applicable article of the EU General Block Exemption Regulation (GBER), and the levels of eligible costs and funding related to this. Alternatively, investment can also be funded at a rate of up to 80% under the EU's de minimis regulation.

The maximum levels of funding largely correspond to the maximum amounts stated in the GBER (notification threshold, GBER article 4), or €200,000 under the de minimis regulation. For organisations not commercially active in connection with the measure, funding is available (depending on exact funding situation) for up to 80% of eligible expenses, largely similar to funding levels for commercially active organisations.

Granting authority: Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Completed applications may only be submitted after confirmation of technical consultation from Brandenburg Invest (Wirtschaftsförderung Brandenburg GmbH, WFBB).

ILB: Business and infrastructure helpline

Tel.: +49 (0) 331 660 22 11

Brandenburg Invest (WFBB) Tel.: +49 (0) 331 730 61 0

Further information on the programme and how to apply is available on:

http://foerdernavi.online/44ugo

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Helpline: +49 (0) 331 660 22 00
Fax: +49 (0) 331 660 24 00
Email: kundencenter@ilb.de
Website: www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/c093

# WorthIt: HR Available until 31.07.2018

# WorthIt: HR plus Available until 31.07.2018









► Small and medium-sized commercial enterprises (SMEs) based in Germany, operational for at least 2 years and with at least one full-time employee.

► Small and medium-sized commercial enterprises (SMEs) based in Germany, operational for at least 2 years and with at least one full-time employee.

Support with creating a future-oriented and employee-focused personnel strategy to secure skilled workers, through:

- ► Initial consultation
- ► Process consultation
- ▶ Discussion of results

Consultation related to concrete digital changes in the company, based on specific guidelines for methodical provision of learning and experimentation spaces.

#### Grant

- ► 50% or 80% (depending on company size) of consulting fees, max. 10 days of consultation and max. €1,000 consulting fees per day
- ▶ Other costs must be covered by the company.

#### Grant

▶ 80% of eligible consulting fees, max. 12 days of consultation

Bundesministerium für Arbeit und Soziales (BMAS, Federal Ministry of Labour and Social Affairs) Wilhelmstrasse 49 10117 Berlin

Further information on the programme and initial consultation are available on:

http://foerdernavi.online/qxksg

Bundesministerium für Arbeit und Soziales (BMAS, Federal Ministry of Labour and Social Affairs) Wilhelmstrasse 49 10117 Berlin

Further information on the programme and initial consultation are available on:

http://foerdernavi.online/3249h

# Further Education/Training for Under-Qualified and Older Company Employees (WeGebAU)

## Brandenburg Further Education/ Training Guidelines Available until 31.12.2020







► Small and medium-sized commercial enterprises (SMEs)

Training must last at least 4 weeks or 160 teaching hours to be eligible

- 1. Employees whose primary residence is in the State of Brandenburg (natural persons)
- ▶ 2. Companies, freelancers or individual entrepreneurs, liable for income tax or maintaining business premises with at least one employee in the State of Brandenburg
- ► 3. Associations (Vereine) with legal capacity, based in the State of Brandenburg
- ▶ 4. Public and independent child and youth welfare service providers in the State of Brandenburg

Further training of employees who:

- ▶ lack professional qualifications
- ► have qualifications, but have been employed in unskilled/semi-skilled work for at least years
- are at least 45 years old (employer must cover at least 25% of further training costs)

Participation in further professional training measures for employees and owners, independent of their work. Participation in further professional training measures for skills development in companies and associations, both commercially- and non-commercially active.

#### Grant

- ► Further training costs (education voucher)
- Wage subsidy (for up to 100% of downtime due to training, depending on need for qualifications and company size)

#### Grant

For training further costs, including examination fees.

No more than 10 further training courses will be funded per application.

- ► 1st 50% of eligible total expenses, grant per application limited to €3,000 (education voucher)
- ► 2nd, 3rd, 4th 50% to 70%, depending on classification of company association (non-commercially active associations are considered a special case)

Bundesagentur für Arbeit (Federal Employment Agency)

https://www.arbeitsagentur.de/

Further information on the programme and how to apply is available on:

http://foerdernavi.online/7icp8

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Helpline: +49 (0) 331 660 22 00
Fax: +49 (0) 331 660 24 00
Email: kundencenter@ilb.de
Website: www.ilb.de/de/englisch

Part A of the application is online only.

Further information on the programme and how to apply is available on:

http://foerdernavi.online/59f7

### **Further Training Bursary**

### **WIPANO** -

# **Technology and Knowledge Transfer through Patents and Standards**





Skilled workers who have successfully completed vocational training, are less than 25 years old and are either in paid employment for at least 15 hours per week or have registered at the Employment Agency (Arbeit-sagentur) as unemployed.

Proof of qualification:

- ► Final vocational examination passed with grade of 1.9 or better
- ▶ Bronze, silver or gold achieved in a national professional competition
- ► Reasoned nomination by employer or vocational school

Small and medium-sized commercial enterprises (SMEs) providing the applicant's main occupation and which have not applied for any patents or utility models in the last 5 years.

Taking up career advancement training, studies while working, or specialised further training.

Helping SMEs with protecting their research and development results by means of industrial property rights, divided into 6 service packages (SP):

- ▶ SP1 Basic examination
- ► SP2 Detail examination
- ▶ SP3 (Strategy) consultation and coordination for patent application
- ► SP4 Patent application
- ► SP5 Utilisation
- ► SP6 Portfolio management

#### **Grants (project-dependent)**

10% contribution is required for each measure. Funding available for travel, training courses, accommodation and work equipment:

- ► Any number of eligible further training courses within a period of 3 years
- ▶ Up to €2,000 funding per year

#### **▶** Grant

max. €16,575 total funding:

- ► SP1 €375
- ► SP2 €1,200
- ► SP3 €2,000
- ► SP4 €10,000
- ► SP5 €3,000
- ► SP6 €400

per year, starting from the second year, and for max. 10 years.

SBB Stiftung Begabtenförderung (SBB Gifted & Talented Foundation) Lievelingsweg 102-104 53119 Bonn

Tel.: +49 (0) 228 629 31 0 Fax: +49 (0) 228 629 31 11 Email: info@sbb-stipendien.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/y9hou

Projektträger Jülich (PtJ, Jülich Project Management) Forschungszentrum Jülich GmbH GTI 5 -Technology Transfer-Zimmerstrasse 26-27 10969 Berlin

Tel.: +49 (0) 30 201 99 535 Fax: +49 (0) 30 201 99 470 Email: wipano-ptj@fz-juelich.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/31jt3

# **Economy-Oriented Technology and Knowledge Transfer and Cluster Management**

### Available until 31.12.2020

### **Central Innovation Programme** for SMEs







- ► Economic development institutions implementing the Brandenburg State Government's economic development and technology policy (innoBB plus)
- ▶ Research institutes in the State of Brandenburg which, through funding, will be able to ensure technology transfer according to policy
- Small and medium-sized commercial enterprises (SMEs) with up to 500 employees (including affiliates and partner companies)
- ▶ Research institutes

with business operations in Germany

Economy-oriented knowledge and technology transfer projects and cluster management.

Research and development work and supporting services, to be performed in Germany, for innovative products, processes or technical services, not restricted to particular technologies or sectors.

#### ▶ Grant

- ▶ Cluster management projects by institutes designated as cluster management institutions in innoBB plus or appropriate master plans -
- ► Knowledge and technology transfer in research institutes up to 90% (max. €150,000 per year)
- ► Centres of excellence providing knowledge and technology transfer at research institutes and combining topics from state-wide master plans - up to 100%
- ► Location-specific points of knowledge and technology transfer up to 100%
- ► Other projects 50%

#### Grant

Dependent on SME status:

- ▶ Up to 45% for individual projects
- ▶ Up to 50% for joint projects
- ▶ Up to 55% for joint projects with foreign partners

Granting authority: Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Confirmation of technical consultation by Brandenburg Invest (WFBB) or the Ministry for Economic Affairs and Energy (MWE) is required before submitting an application.

ILB: Business and infrastructure helpline

+49 (0) 331 660 22 11

Wirtschaftsförderung Brandenburg (WFBB, Brandenburg Invest)

+49 (0) 331 730 61 0

Further information on the programme and how to apply is available on:

http://foerdernavi.online/55ay7

ZIM-Einzelprojekte EuroNorm GmbH

Project management agency of the Federal Ministry for Economic Affairs and Energy (Bundesministerium für Wirtschaft und Energie, BMWi) Stralauer Platz 34 10243 Berlin

Markus Netzel Dr. Armin Renner-Kottenkamp

+49 (0) 30 970 03 043 Tel.: +49 (0) 30 970 03 104 Tel.: Fax: +49 (0) 30 970 03 044

Email: zim@euronorm.de

Further information and contacts on the programme and how to apply is available on:

http://foerdernavi.online/u7lsg

#### **Brandenburg Credit: SMEs**

#### **Brandenburg Credit: Start-Ups**





Small and medium-sized commercial enterprises (SMEs) and freelancers. Applicants must have been active on the market for at least 5 years.

 Natural persons renting out or leasing commercial properties regardless of when business operations were started

Projects in primary agricultural production, forestry, fisheries and aquaculture are not eligible under this programme.





- ▶ Business founders
- ► Small and medium-sized commercial enterprises (SMEs)
- ► Commercial enterprises with group turnover of max. €500 million based or operational in Brandenburg.

Investments, including company takeovers and acquiring an active holding under certain conditions, and working capital

The following are not eligible:

- ► Renewable energy installations
- ► Companies undergoing restructuring or in difficulties
- ► Debt rescheduling (except for financing working capital)
- ► Follow-on financing of existing loans or #subsequent# financing of projects which have already begun
- ► Cases where the business in question only provides secondary income
- ► Share deals
- Investment in sectors considered ineligible under EU state aid rules

- ► Establishment, takeover or active holding of a company
- ► Founding a business to provide secondary income
- ► Consolidation measures within 5 years of founding
- ▶ Financing of working capital and investments

#### Loan

max. €25 million per project, 100% disbursement

- ▶ Loan period: 5, 10 or 20 years. 5 years for working capital
- ▶ Interest rates set based on credit rating and collateralisation This programme may be combined with other funding programmes. This programme is based on the KfW enterprise credit programme and includes an additional interest subsidy from the ILB.

#### Loan

up to €25 million per project, 100% financing available

► Loan period: 5, 10 or 20 years with a grace period from 1 to 3 years

This programme is based on the KfW "ERP Universal Start-Up Credit" programme and includes an additional interest subsidy from the ILB.

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank), through your regular bank.

Business and infrastructure helpline Tel.: +49 (0) 331 660 22 11 Fax: +49 (0) 331 660 61 694 Email: kundencenter@ilb.de Website: www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/xa5bi

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank), through your regular bank.

Business and infrastructure helpline
Tel.: +49 (0) 331 660 2211
Fax: +49 (0) 331 660 61 694
Email: kundencenter@ilb.de
Website: www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/68f4

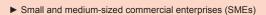
## **Brandenburg Credit: Innovation with Indemnity Available** until 30.06.2018

## **Brandenburg Credit:** Mezzanine II Available until 31.10.2023









► Companies with fewer than 500 employees

Companies and entrepreneurs on this programme must fulfil one of a total of 12 innovation criteria, including:

- ▶ Producing and developing innovative products
- ► Patent application
- ► Receipt of innovation funding, etc.







▶ small and medium-sized commercial enterprises, active on the market for at least 3 years and having their headquarters or business premises in Brandenburg

► #Members of# liberal professions, active on the market for at least 3 years and having their headquarters or business premises in Brandenburg

Minimum annual turnover:

€500,000 With the exception of: Companies involved in agriculture, forestry, fisheries and aquaculture

- ► Investments
- ► Working capital
- ► Business transfers

Finance is available for planned projects in Brandenburg for developing or extending business operations:

- ▶ Investments in fixed assets (except pure replacement investments)
- ▶ Purchase of properties and buildings (up to 10% of the loan amount)
- ► Machinery and equipment
- ► Intangible assets
- ▶ Working capital (raw materials, commodities and supplies), personnel costs, rent, etc.
- ▶ Pre-financing of contracts
- ► Development of new business areas

The following are not eligible for funding:

- ► Companies in difficulty
- ► Repayment of existing liabilities
- ► Value-added tax
- ► Export-related activities

#### Loan

from €100,000 to €3 million with 70% indemnity through the ILB.

80% indemnity is available to SMEs in cooperation with the Bürgschaftsbank Brandenburg (Guarantee Bank of Brandenburg).

- ▶ Loan period: min. 12 months, max. 5 years for working capital financing, max. 10 years for investment financing with fixed repayment plan
- ► Conditions: use of the KfW risk-adjusted interest system, transfer of the benefits of EIF funding to the final borrower by reducing the proportional risk margin
- ▶ Minimum rating (companies): credit rating category 7 from KfW, or category B from S&P

#### Loan

in the form of a subordinated loan, min. €200,000, max. €3.25 million.

- ► Loan period: up to 10 years
- ▶ Interest rate: dependent on the financial and capital market and in accordance with the EU's reference interest rates
- ► Grace period ofup to 5 years, 100% disbursement, unscheduled repayment is permitted.

Investitionsbank des Landes Brandenburg

(ILB, Brandenburg Investment Bank), through your regular bank.

Lajana Fölsche

Tel.:

+49 (0) 331 660 11 91

Thomas Hegner

+49 (0) 331 660 61 191

Tel.: Fax: +49 (0) 331 660 15 61

Website:

Fax:

+49 (0) 331 660 61 561 www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/2b84

Investitionsbank des Landes Brandenburg

(ILB, Brandenburg Investment Bank), through your regular bank.

Business and infrastructure helpline Tel.: +49 (0) 331 660 22 11 Fax: +49 (0) 331 660 61 694 kundencenter@ilb.de Website: www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/kbi1w

### Renewable Energy – Storage Available until 31.12.2018

# **ERP StartGeld Start-Up Credit**





- ▶ Domestic and foreign commercial enterprises and freelancers
- ▶ Enterprises with community, church or charity shareholdings
- ▶ Private individuals and non-profit applicants supplying electricity

The following are not eligible for funding under this programme:

- ► Municipalities
- ► Manufacturers of storage batteries

- ▶ Natural persons (company founders) with their main residence in Germany, having the necessary technical and business qualifications and sufficient entrepreneurial decision-making freedom (managerial authority and at least 10% shareholding)
- ► Freelancers and small commercial enterprises with fewer than 50 employees and which have been active on the market for less than 5 years. At least one shareholder/partner in the company must be a natural person under the law.

Fixed storage battery systems in conjunction with photovoltaic installations.

The PV system must not feed more than 50% of its energy into the grid. The power output of the PV system connected with the storage batteries must not exceed 30 kWp. Only one storage battery system can be funded for any one PV installation.

The storage battery system must be located in Germany and must be operated by the applicant for at least 5 years.

- Company founding and consolidation. This includes sideline businesses serving as main jobs in the medium term, as well as #re-founding of companies#, such as through investments, takeover of an existing enterprise or acquisition of an active holding
- ▶ Initial equipping and stockpiling of commodities, materials and spare parts stores, working capital requirements (including replenishment of stores up to max. €30,000)

Debt restructuring or supplementary financing of projects already finalised are not permitted.

#### Loan

of up to 100% of investment costs, 100% #payout#

- ► Loan period: 5-20 years
- ▶ Repayments: grace period of 1-3 years; repayment grant for a proportion of eligible costs of the storage battery system – this shortens the term of the loan, and is gradually reduced from 25% to 10% during the programme
- ► Normal collateral security

#### Loan

of up to 100% of external financing needs, max. €100,000

- ► Loan period:
  - max. 5 years with grace period of 1 year max. 10 years with grace period of up to 2 years
- ► Interest:
  - (5/1/5) variant currently starting from 2.07% APR (10/2/10) variant currently starting from 2.73% APR
- ► Prepayment penalty
- ▶ 80% indemnity through KfW
- ▶ 100% disbursement

KfW, through your regular bank.

You will receive your loan through a finance partner (e.g. your bank), not directly from KfW.

Free information hotline on

Tel.: +49 (0) 800 539 90 01

Website: kfw.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/erneue386

KfW, through your regular bank.

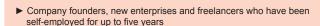
Further information on the programme and how to apply is available on:

http://foerdernavi.online/erpgr12d9

# **ERP Universal Start-Up Credit**

# ERP Founding Capital





► Natural persons taking over companies and taking active holdings, even if self-employed for more than five years

For projects abroad, German enterprises, freelancers, their subsidiaries based abroad and joint ventures with significant German participation are also eligible.

Applications may be made by enterprises with a group turnover of up to  ${\in}500$  million.





► Company founders (including freelancers)

► Company successors

► New enterprises

who are founding a company, consolidating a new company (up to three years after commencing business), serving as manager of a company, or taking over a company in the course of company succession.

- ► Founding and consolidation measures, including in sideline businesses serving as main jobs in the medium term
- ► Company succession
- ► Fresh starts for companies
- ► Co-financing of all investments which have prospects of sustainable economic success
- ► Financing of working capital

Debt restructuring or supplementary financing of projects already finalised are not permitted.

Funding is available for investments, e.g.:

- ► Properties and buildings, construction costs, furnishings, company vehicles, factory and office equipment
- ► Intangible investments (licenses and patents)
- ► Material stores and warehouses (normally only initial equipping)
- ► First participation #in# a trade fair
- ▶ Purchase of a company or a share in a company

#### Loan

of up to 100% of external financing needs, max. €25 million

- ► Loan period: 5 years (1 year grace period), 10 years (2 years grace period), 20 years (3 years grace period)
- ► Interest: Annual percentage rate starting at 1.00% for (partial) financing of working capital, duration 5 years (1 year grace period)
- ► Prepayment penalty
- Normal collateral security
- ▶ 100% disbursement

50% indemnity available on investment financing for companies which have produced annual accounts for at least two years

#### Loan

in the form of an equity substituting loan, min. 10% own contribution, up to 50% of total finance requirements, max. €500,000

- ▶ Interest: 0.40% in years 1-3, 2.82% from year 4
- ▶ Loan period: 15 years, with fixed interest rate for 10 years
- Repayment: 7 years grace period, only interest plus guarantee fee payable during this time. Thereafter, repayment in quarterly instalments, plus interest on remaining credit amount
- Unscheduled repayment may be made on payment of a prepayment penalty
- ▶ 100% disbursement
- ▶ 100% indemnity for the bank

KfW, through your regular bank.

Further information on the programme and how to apply is available on:

http://foerdernavi.online/erpgr2aa7

KfW, through your regular bank.

Further information on the programme and how to apply is available on:

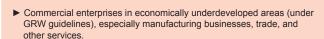
http://foerdernavi.online/erpkac3f8

# ERP Regional Funding Programme

# ILB Syndicated Financing Mid-Tier Businesses











Mid-tier and large enterprises based or investing in Brandenburg and which have been active on the market for at least 3 years.

To strengthen the Berlin metropolitan region, companies based or investing in Berlin may also qualify for funding under this programme in isolated cases, provided appropriate relevance to Brandenburg can be demonstrated and the application is made in consultation with the Investitionsbank Berlin (Berlin Investment Bank).

- ▶ Investment for establishment, takeover, expansion, adjustment
- ► Active holding
- ▶ Intangible assets
- ► Machinery, equipment
- ► Purchase of properties and buildings
- ► Construction costs to the business
- ► Management support, training, consultation
- Market development measures or introduction of new production methods

Co-financing for all types of investment, or meeting working capital requirements, including credit guarantee facilities.

#### Loan

Usually max. €3 million per year, or max. 85% of investment costs (exceeding these limits is permitted in exceptional cases).

- ► Loan period: up to 15 years, or up to 20 years for construction investment/acquisition of companies and shares
- ► Interest: set based on credit rating and collateralisation Small enterprises: 1.00%-8.03% All other enterprises: 1.00%-8.03% APR
- ► Normal collateral security
- ▶ 100% disbursement

#### Loan

ILB loan portion:

max. 50% of the financing requirements stated by the borrower's bank

- ► Min. € 1 million
- ► Max. €10 million
- ► Max. 10 years duration of loan and fixed interest
- ▶ Disbursement: under the conditions of the borrower's bank
- ► Interest rate: risk-based market interest rate, corresponding to the interest rate of the borrower's bank

KfW, through your regular bank.

You will receive your loan through a finance partner (e.g. your bank), not directly from KfW.

Free information hotline on Tel.: +49 (0) 800 539 90 01

Website: fw.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/erpre9de4

Investitionsbank des Landes Brandenburg

(ILB, Brandenburg Investment Bank), through your regular bank.

Business and infrastructure helpline
Tel.: +49 (0) 331 660 22 11
Fax: +49 (0) 331 660 61 694
Email: kundencenter@ilb.de
Website: www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/jb1zl

# KfW Energy Efficiency Programme: **Waste Heat**

Available until 31.12.2019

## KfW Energy Efficiency Programme: **Energy-Efficient Building and Renovation**



- ▶ Domestic and foreign commercial enterprises (manufacturing trade. craft businesses, trade and other service industries) in majority private ownership
- ▶ Freelancers
- ► Companies with municipal shareholding
- ▶ Eligible companies offering contracting services under DIN 8930-5 and working in their own name and on their own account



- ▶ Domestic and foreign commercial enterprises (manufacturing trade. craft businesses, trade and other service industries) in majority private ownership
- ▶ Freelancers
- ► Companies purchasing existing commercial buildings (first-time purchase)
- ► Companies providing (energy) services for a third party in non-residential buildings under a contracting agreement (no restrictions based on turnover)

Funding is available for investments open to technology in modernisation, extension or new-building of systems or connecting lines to prevent or to use waste heat:

- ▶ In-house prevention and use of waste heat
- ► External use of waste heat (where heat is to be fed into a heating grid, funding will be provided for connecting lines to the grid)
- ▶ Power generation using waste heat
- ▶ Waste heat concepts, e.g. implementation support and controlling
- ▶ This funding programme provides low-interest, long-term financing for energy conservation and reducing CO2 emissions in existing commercial buildings in Germany.
- ▶ The programme also covers construction of KfW Energy-Efficient Houses, with low energy consumption and CO2 emissions.

Funding for commercial, non-residential buildings:

- New-building and renovation
- Individual measures

The better the energy efficiency, the higher the available funding.

#### Loan

Low-interest loan with repayment grant

- ▶ Up to €25 million per project, up to 100% of investment costs
- ▶ Repayment: grace period available in initial years
- ► Interest: low interest rates
- ► Normal collateral security
- ▶ 100% disbursement

Repayment grants on KfW credit normally amount to 30% of eligible additional investment costs.

#### Loan

with repayment grants

- ▶ Up to €25 million per project, up to 100% of investment costs
- ▶ Interest: low interest rates, up to 17.5% repayment grant
- ▶ Repayment: grace period available in initial years
- ▶ 100% disbursement
- ► Normal collateral security

KfW, through your regular bank.

You will receive your loan through a finance partner (e.g. your bank), not directly from KfW.

Free information hotline on +49 (0) 800 539 90 01

Website:

Further information on the programme and how to apply is available on:

http://foerdernavi.online/kfwen7a13

KfW, through your regular bank.

You will receive your loan through a finance partner (e.g. your bank), not directly from KfW.

Free information hotline on +49 (0) 800 539 90 01

Website: kfw.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/kfwena54b

### KfW Energy Efficiency Programme: Production Facilities/Processes





- ▶ Domestic and foreign commercial enterprises (manufacturing trade, craft businesses, trade and other service industries) in majority private ownership
- ▶ Freelancers
- ► Companies purchasing existing commercial buildings (first-time purchase)
- ► Companies providing (energy) services for a third party in non-residential buildings under a contracting agreement (no restrictions based on turnover)

Projects abroad are also eligible for funding.

The following are eligible for funding under this programme: German commercial enterprises, freelancers working in Germany, companies based abroad which are subsidiaries of German enterprises as stated above, and joint ventures abroad with significant German participation.

Investment measures achieving energy conservation of at least 10% (basic standard) or at least 30% (premium standard), in the following areas:

- ► Machinery/equipment/process technology
- ► Compressed air/vacuum/suction technology
- ► Electric drives/pumps
- ► Process cooling and heating
- ► Heat recovery/utilising waste heat
- ▶ Measurement and control technology
- ► ICT
- ► Power
- ► Heat
- ► Cogeneration plants

For projects abroad, the costs incurred by the German investor will be funded. In the case of joint ventures and equity interests, funding is determined by the value of the whole project weighted by the German share in it. For projects in EU countries, the portion from EU joint venture partners is also eligible for funding. Further documents are necessary to carry out an environmental and social impact assessment (e.g. planning permission, environmental permits) for projects outside EU or OECD countries.

#### Loan

of up to €25 million per project.

The credit limit may be exceeded for projects which are especially worthy of support. Up to 100% of investment costs.

► Loan period:

up to 5 years with max. 1 year initial grace period (5/1), up to 10 years with max. 2 years initial grace period (10/2), up to 20 years with max. 3 years initial grace period (20/3) - this is for investment projects with a technical and economic lifetime of more than 10 years.

- ► Interest: low interest rates
- ► Repayment: grace period available in initial years
- ► Normal collateral security
- ▶ 100% disbursement

KfW, through your regular bank.

You will receive your loan through a finance partner (e.g. your bank), not directly from KfW.

Free information hotline on

Tel.: +49 (0) 800 539 90 01

Website: kfw.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/4b8nd

# KfW ERP Digitalisation and Innovation Credit (380/390/391)

### KfW ERP Mezzanine for Innovation (360/361/364)



- ► Established commercial enterprises
- ▶ Freelancers

in Germany with group turnover of up to €500 million.



- ► Established commercial enterprises
- ► Freelancers

in Germany with group turnover of up to €500 million.

Digitalisation projects which aim to digitalise products or production processes and procedures, or to integrate digitalisation into company strategy or company organisation

- ► Innovation projects which will develop new or substantially improved products, procedures/processes or services for the company
- ► Total financing needs of companies considered innovative under the EU Horizon 2020 programme

Funding under this programme is for long-term financing of marketoriented research, development and substantial advancement of new products, procedures/processes or services.

Funding is available both for projects which are new to the company applying, and projects which represent new technology for the EU as a whole.

#### Loan

External capital, with optional indemnity:

- ► Finance is available for investments and working capital for a loan period of up to ten years, and covering up to 100% of eligible costs.
- ► The maximum loan amount for pure refinancing credit is €25 million per project.

#### Loan

- ▶ Up to 100% of eligible costs will be financed
- ► The maximum loan amount is €5 million per project.

KfW, through your regular bank.

You will receive your loan through a finance partner (e.g. your bank), not directly from KfW.

Free information hotline on
Tel.: +49 (0) 800 539 90 01
Website: kfw.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/erpdi7955

KfW, through your regular bank.

You will receive your loan through a finance partner (e.g. your bank), not directly from KfW.

Free information hotline on Tel.: +49 (0) 800 539 90 01

Website: kfw.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/erpme87df

## KfW Syndicated Loans: Energy and Environment

#### KfW Environmental Programme



▶ Domestic and foreign commercial enterprises, in majority private ownership and generally with group turnover of between €500 million and €3 billion.





- ➤ Domestic and foreign commercial enterprises in majority private ownership
- ► Freelancers
- ► Companies providing services for a third party under a contracting agreement and making investments
- ▶ PPP cooperation and operation models for delivering public tasks

- ► Investments in Germany relating to energy efficiency measures providing substantial savings
- ▶ Renovation of existing buildings and construction of new buildings
- ► Innovative projects for development or advancement of energy conservation technology, and technology for more efficient generation, storage and transmission of renewable energy
- ► Increasing resource efficiency/material savings
- Reducing/avoiding air pollution, noise and vibration, e.g. acquiring electric, hybrid or fuel cell-powered vehicles for commercial use, and constructing charging points for electric vehicles or refuelling stations for H<sup>2</sup>
- ► Waste prevention/treatment and recycling
- Improving waste water treatment
- ► Waste water reduction and prevention
- ► Efficient energy generation/use
- Soil and groundwater protection
- ► Environmental cleanup is a prerequisite to operational investment or planning and implementation support expenditure under this programme

### Loan

With direct credit from banking syndicates, the KfW share of financing is limited to max. 50%, or min. €25 million and max. €100 million with a financing package through on-lent credit and syndicated loans from KfW.

- ► Loan period: 20 years
- ► Interest: capital market interest rate
- ► Normal collateral security
- ▶ 100% disbursement

#### Loan

of up to 100% of eligible costs, max. €10 million.

- ► Loan period: 5/10/20 years
- ► Interest: risk-adjusted interest system
- ▶ 100% disbursement
- ► Normal collateral security

KfW, through your regular bank.

You will receive your loan through a finance partner (e.g. your bank), not directly from KfW.

Free information hotline on Tel.: +49 (0) 800 539 90 01

Further information on the programme and how to apply is available on:

http://foerdernavi.online/olifi

Website:

KfW, through your regular bank.

You will receive your loan through a finance partner (e.g. your bank), not directly from KfW.

Free information hotline on Tel.: +49 (0) 800 539 90 01

Website: kfw.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/wdnvy

### KfW Entrepreneur Credit for SMEs

### KfW Entrepreneur Credit Plus





- ► Entrepreneurs, 5 years or more after founding a company
- Commercial enterprises
- Liberal professionals
- ▶ Natural persons renting out or leasing commercial properties regardless of when business operations were started
- ► Small and medium-sized commercial enterprises (SMEs) with group turnover of up to €500 million per year
- Companies in which the applicant has a 50% shareholding, directly or indirectly.

The following are not eligible:

- ► Debt restructuring
- ► Supplementary financing
- ► Follow-up financing



Small and medium-sized enterprises (SMEs), having:

- ► Fewer than 250 employees
- ▶ An annual turnover of max. €50 million, or an annual balance sheet total of max. €43 million

Larger mid-tier enterprises, having:

► Fewer than 500 employees, majority private ownership and an annual group turnover of max. €500 million

#### Freelancers

► Such as doctors, tax consultants, architects

Prerequisite: the enterprise in question must be innovative. Enterprises are classified as innovative if they meet at least one criterion from the InnovFin SME credit guarantee facility list at the time of application.

#### Investments in:

- ► Purchase of properties/buildings
- ► Commercial building works
- ► Machinery, equipment, company vehicles
- ▶ #Factory and office/Operating and business# equipment
- ► Intangible assets from other companies
- ► Succession/shareholdings
- External consulting services to help with opening up new markets or introducing new production methods
- ► First-time participation in a trade fair
- Material requirements/warehousing
- ► Working capital requirements

#### Investments in:

- ▶ Purchasing machinery, equipment, vehicles and facilities; construction costs to the business, etc., where these are fixed assets that can be capitalised
- ▶ Working capital (e.g. running expenses, acquisition of current assets,
- ▶ Warehousing

Funding under this programme may be combined with funding from other programmes, except for other indemnified programmes from KfW.

#### Loan

Investment financing of up to max. €25 million per project, up to 100% of eligible costs.

- ► Loan period: 5/10/20 years
- ▶ Interest: based on credit rating and collateralisation currently 1.00% to 9.15% APR (additional interest subsidy for SMEs)
- ▶ 50% indemnity available for SMEs; otherwise, no indemnity
- ► Can be combined with other programmes

Working capital financing, up to max. €5 million. Credit amount is limited to max. 50% of the last annual balance sheet

- ▶ Loan period: 2 years due at end of loan period
- ▶ Interest: currently 1.00% to 7.61% APR

KfW, through your regular bank.

KfW grants credit on this programme exclusively through credit institutes (banks and savings banks), which assume full or partial liability for the credit which they pass on. Applications should therefore be made to a credit institute of your choice before commencement of your project.

Further information on the programme and how to apply is available on:

http://foerdernavi.online/bmwik633a

#### Loan

of up to 100% of eligible investment costs or working capital, max. €7.5 million per project, max. €15 million in total per group of connected clients. The minimum credit available under this programme is €25,000.

- ► Loan period: 2 years (2 variants):
- ▶ Working capital and warehouse financing: up to 5 years, with max. 1 year initial grace period (5/1)
- ▶ Investment financing: up to 10 years with max. 2 years initial grace period (10/2)
- ▶ Repayment: only interest on loan payments already made during the grace period. Thereafter, repayment in equal quarterly instalments. Unscheduled repayment may only be made on payment of a prepayment penalty.
- ▶ Interest: fixed for the entire credit period. Interest rates on this programme are dependent on development of the capital market. Special low interest rates apply in the SME bracket.

KfW, through your regular bank.

KfW grants credit on this programme exclusively through credit institutes (banks and savings banks), which assume full or partial liability for the credit which they pass on. Applications should therefore be made to a credit institute of your choice before commencement of your project.

Further information on the programme and how to apply is available on:

http://foerdernavi.online/bmwik72aa

# Consolidation and Site Safeguarding Programme

# Brandenburg Microcredit Available until 31.10.2023









- ► Companies in difficulty
- Small and medium-sized commercial enterprises (SMEs) and all smaller state-owned commercial enterprises founded more than three years ago

Small and medium-sized commercial enterprises (SMEs) and natural persons, having:

- ▶ Commenced business no more than 10 years ago
- Commercial or freelance business as a main or secondary source of income
- ► Existing or planned business premises or headquarters in the State of Brandenburg

- Pro-rata financing of the liquidity required to maintain business operations
- Restructuring loans for co-financing of the liquidity required in the course of a restructuring plan
- ▶ Rescue loans to provide time to examine the circumstances of the company's difficulties and to draw up an appropriate restructuring plan. If out-of-court restructuring is no longer possible, debtor-in-possession financing may be provided to administrators to enable restructuring during insolvency proceedings.

Financing of business-related investments and working capital.

#### Loan

- ► Restructuring loans Loan period: max. 5 years Interest: market interest rate plus a risk premium
- ▶ Rescue loans Loan period: max. 6 months Interest: based on the European Commission reference interest rate, plus a risk premium of at least 400 basis points, depending on collateral security
- Rescue loans as debtor-in-possession financing for administrators to enable restructuring
   Loan period: max. 18 months

### Loan

of at least €2,000 up to max. €25,000 per project

- ▶ Loan period: up to 5 years, with grace period of up to 6 months
- ► Interest: 1.77%
- ► Repayment: early repayment may be made without prepayment penalty at any time with at least one month written notice
- ▶ 100% financing available
- ► Collateral security is not required

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank), through your regular bank.

Business and infrastructure helpline Tel.: +49 (0) 331 660 22 11 Fax: +49 (0) 331 660 61 694 Email: kundencenter@ilb.de Website: www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/e77j4

Applications must be made to the Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank).

Applications will only be processed once the necessary documents have been received in full by the ILB. An opinion from a competent body (IHK, HWK, MWE) is required.

ILB start-ups helpline

Tel.: +49 (0) 331 660 22 11
Fax: +49 (0) 331 660 61 717
Email: kundencenter@ilb.de
Website: www.ilb.de/de/englisch

Further information on the programme is available on:

http://foerdernavi.online/3qg17

#### ProFIT Loan Available until 31.12.2020

### **Emergency Credit for Businesses**

(participating credit institutes: MBS, Volksbank und Raiffeisenbank in Brandenburg, Deutsche Bank, Commerzbank, Dresdner Bank, HypoVereinsbank)







- ► Companies with business premises in Brandenburg
- ► Large enterprises (generally eligible only in association with at least one small or medium-sized enterprise (SME) from Berlin or Branden burg or a research institute)
- ► Commercial enterprises with their headquarters in Germany

Funding of research, development and innovation projects classed as experimental development research, market preparation or introduction to the market.

Financing of short-term capital requirements or investments or to ease a short-term liquidity squeeze.

#### Loan

Partial financing in the form of low-interest loans (may be combined with grants under certain circumstances).

Funding is limited to max. €3 million loan (and €3 million grant) per project.

For market preparation/introduction measures connected with an R&D project, funding will be provided exclusively in the form of a loan satisfying the requirements of the de minimis regulation, max. €200,000 (grant equivalent).

#### Loan

of up to max. €125,000

The credit institutes named above, the Bürgschaftsbank Brandenburg (Guarantee Bank of Brandenburg) and the chambers of commerce and industry in Brandenburg are all partners in this programme.

Informal applications and documents can be sent to all partners.

Once submitted (including all necessary documents), applications will be processed within 10 days. #The Guarantee Bank of Brandenburg assumes liability as security for the loan.

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Completed applications may only be submitted after confirmation of technical consultation from Brandenburg Invest (Wirtschaftsförderung Brandenburg GmbH, WFBB).

Wirtschaftsförderung Brandenburg GmbH (WFBB) Babelsberger Strasse 21 14473 Potsdam

Tel.: +49 (0) 331 730 61 0 Fax: +49 (109) 331 730 61 109

Email: info@wfbb.de

Further information on the programme and how to apply is available on: http://foerdernavi.online/1f9m1

The credit institutes named above, Guarantee Bank of Brandenburg (Bürgschaftsbank Brandenburg GmbH), and the chambers of commerce and industry in Brandenburg.

Bürgschaftsbank Brandenburg GmbH Schwarzschildstrasse 94 14480 Potsdam

Tel.: +49 (0) 331 649 63 0 Fax: +49 (0) 331 649 63 21 Email: info@BBimWeb.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/sr8zo

# Indemnity Bond from the Guarantee Bank of Brandenburg

# BFB Area 3 Early-Stage and Growth Funds – Early-Stage Financing Available until 31.10.2023









- ▶ Business founders
- ► Small and medium-sized commercial enterprises (SMEs)
- ▶ Freelancers

based in the State of Brandenburg

Small, non-listed enterprises with innovative, technological orientation in the founding and initial phases.

The BFB Area Early-Stage and Growth Funds programme is made up of two financing components:

- ► Early-stage financing
- ► Growth financing (see next page)

Proportionate assumption of up to 80% liability to the borrower's bank for all types of short, medium and long-term loans (no export credit).

Company restructuring is not eligible under this programme

Funding is available for investment in:

- ► Tangible assets
- ► Intangible fixed assets
- ► Working capital
- ► Technology development
- ► Product development
- ► Market launch

#### Surety

of max. €1.25 million

- ► Term: max. 15 years or max. 23 years for building loans and promotional loans with a longer loan period
- ➤ One-off 1.5% administration fee deducted from credit amount (min. €500, due on approval of the surety), then 1.0% surety commission per year from the remaining credit

#### Active partnership

in combination with a subordinated loan, depending on capital requirement, liquidity situation and balance sheet situation:

- ► Minority interest, amounting to 15% of share capital/stock with no valuation of the company
- ► Subordinated loan (max. €1.2 million, including active partnership)
- ► A co-investor is not necessary, but a contribution from the founders, shareholders or a third party is requested

Bürgschaftsbank Brandenburg (Guarantee Bank of Brandenburg) Schwarzschildstrasse 94 14480 Potsdam

Tel.: +49 (0) 331 649 63 0 Fax: +49 (0) 331 649 63 21 Email: info@BBimWeb.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/koyzc

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Equity helpline

Tel.: +49 (0) 331 660 16 98
Fax: +49 (0) 331 660 61 698
Email: kundencenter@ilb.de
Website: www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/e892

# BFB Area 3 Early-Stage and Growth Funds – Growth Financing

# Sureties: Federal and Brandenburg State











Technology-oriented small and medium-sized enterprises of the business economy (SMEs) in the growth and expansion phase

▶ Commercial enterprises in complete or majority private ownership.

Funding is available for investment in:

- ► Tangible assets
- ► Intangible fixed assets
- ► Working capital
- ► Technology development
- ▶ Product development
- ► Market launch
- ▶ Business growth
- ► Succession planning

Collateral for loans to commercial enterprises with viable concepts, where regular collateral security is not available in sufficient quantity.

#### **Equity interest**

and / or investment-type investment

- ▶ at least 300.000 €
- ► Max. 3.875.000 €
- ▶ in conjunction with a private independent co-investor under the same conditions

#### Surety

- ► Covering max. 80% of the risk of default.
- ► The credit institute must take on min. 20% own risk, without priority or special securites.
- ► The investors/shareholders must make an appropriate contribution to the financing with own/liable capital.

Further information is available on:

http://foerdernavi.online/cd6a9

Investitionsbank des Landes Brandenburg (ILB, Brandenburg Investment Bank)

Equity helpline

Tel.: +49 (0) 331 660 16 98
Fax: +49 (0) 331 660 61 698
Email: kundencenter@ilb.de
Website: www.ilb.de/de/englisch

Further information on the programme and how to apply is available on:

http://foerdernavi.online/2989

Applications for sureties (max. €10 million in the neuen Länder/New States) should be made to State or State Economic Ministry Mandataries for Sureties, unless the guarantee bank is responsible for this. For surety requirements in the New States of over €10 million, inquiries and applications should be made to:

PricewaterhouseCoopers GmbH Tel.: +49 (0) 30 26 36-12 04 Auditors Fax: +49 (0) 30 26 36-12 21

Kapelle-Ufer 4 Website: pwc.de 10117 Berlin

Further information on the programme and how to apply is available on:

http://foerdernavi.online/jgkom

# **Sureties: Brandenburg State**

### Coparion (Venture Capital Funds)





- ► Commercial enterprises and freelancers with business premises in the State of Brandenburg
- ► Persons using guaranteed credit to invest in enterprises, in which they are or will become active in a leading function

Companies with over 50% local authority shareholding or voting rights are not eligible under this programme.

- ▶ Innovative technological companies (SMEs) based in Germany, which are less than 10 years and are developing new products, procedures or services, or introducing these to the market
- ► This programme is not limited to any particular industries or requirements.

Collateral for loans as well as sureties for initial investments and procurement of working capital for projects economically worthy of funding.

Closing gaps in supply of venture capital financing for the start-up and early growth phases.

#### Surety

80% of the loan amount up to max. €10 million to be guaranteed

- ► Max. duration: 15 years
- ► Max. 20 years for building loans and promotional loans with a longer loan period

#### **Equity interest**

to provide equity.

Prerequisites:

- ► Equity interest of a lead investor (holding company, natural or legal person) under equal economic conditions
- ► Max. equity interest €10 million per company
- ▶ Duration: 10 years

PricewaterhouseCoopers GmbH Auditors Kapelle-Ufer 4 10117 Berlin

Tel.: +49 (0) 30 26 36-12 04 Fax: +49 (0) 30 26 36-12 21

Website: pwc.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/m7jsf

Coparion | KfW

Further information on the programme and how to apply is available on:

http://foerdernavi.online/69vxc

# **ERP Export Finance Programme ERP Shares Progamme** ► Small and medium-sized commercial enterprises (SMEs) (investees) ► Commercial enterprises in complete or majority private ownership. under the EU definition of a SME, based in Germany Expansion of equity base or consolidation of finances, in order to finance: Collateral for loans to commercial enterprises with viable concepts, where regular collateral security is not available in sufficient quantity. ▶ Partnerships ► Innovation ▶ Conversion in structural change ▶ Establishment, expansion, fundamental rationalisation or conversion of businesses In exceptional cases, funding can also be provided during settlement of an estate or withdrawal of shareholders. **Equity interest** Surety from private equity investors in Germany of up to €1.25 million. The equity ► Covering max. 80% of the risk of default. interest should not exceed the net equity of the investee. Up to €2.5 ▶ The credit institute must take on min. 20% own risk, without million equity interest is available in exceptional circumstances, with an priority or special securites. investment duration of up to 12.5 years. ► The investors/shareholders must make an appropriate ▶ Duration: up to 13 years contribution to the financing with own/liable capital. ► Participation fee freely agreeable Further information is available on: ▶ Re-financing credit of up to 100% of the investment sum http://www.foerderdatenbank.de/Foerder-DB/Navigation/Foerderrecher-▶ 100% disbursement che/search HTML? get=views; document&doc=8184 ▶ No commitment fee Private venture capital companies. Applications for sureties (max. €10 million in the neuen Länder/New States) should be made to State or State Economic Ministry Mandataries Further information on the programme and how to apply is available on: for Sureties, unless the guarantee bank is responsible for this. For surety requirements in the New States of over €10 million, inquiries and applicahttp://foerdernavi.online/erpbe77c0 tions should be made to: PricewaterhouseCoopers GmbH +49 (0) 30 26 36-12 04 Tel.: +49 (0) 30 26 36-12 21 Auditors Fax: Kapelle-Ufer 4 Website: pwc.de 10117 Berlin Further information on the programme and how to apply is available on: http://foerdernavi.online/finandc0d

# ERP/EIF Growth Facility (Venture Capital Fund) Available from April 2016

### High-Tech Start-Up Fund







- ▶ Innovative, high-growth enterprises based in Germany
- ► This programme is not limited to any particular industries or requirements.
- New, innovative technological companies in all sectors with a R&D scheme at their core.
- ► At least 1 year business operation
- ► Fewer than 50 employees
- ► Annual balance sheet total of less than €10 million.

Closing gaps in supply, to enable strong growth in promising enterprises.

Covering financing requirements for development of new or significantly improved products, procedures or services, and introducing these to the market, e.g. production of a "proof of concept" prototype.

#### **Equity interest**

Supply of venture capital from successful venture capital funds and fund managers, to re-finance co-investment funds managed by them. Target companies receive up to €20 million from this process.

#### **Equity interest**

Early-stage financing by means of an active partnership.

► Phase

Investment of 15%, up to €600,000, subordinate shareholder loan (duration: 7 years) with conversion option, 10% own capital required Interest: currently 6% (deferred 4 years)

- ► Subsequent financing available up to €1.4 million
- ► Total financing per company €2 million

Inquiries can be made directly to EIF:

European Investment Fund (EIF) 37B, Avenue J.F. Kennedy L-2968 Luxembourg

Tel.: +352 24 85 1 Fax: +352 24 85 8 12 00 Email: eaf@eif.org Website: eif.org

Further information on the programme and how to apply is available on:

http://foerdernavi.online/p4tjw

High-Tech Gründerfonds Management GmbH Schlegelstrasse 2 53113 Bonn

Tel.: +49 (0) 228 82 300 100 Fax: +49 (0) 228 82 300 050 Email: info@htgf.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/hight7e8a

### **State SME Surety Programme**

### **MBG** Equity Interests







- ► Company founders
- ► Small and medium-sized commercial enterprises (SMEs)
- ► Freelancers

based in the State of Brandenburg

Companies

- ▶ based or with investment projects in Berlin or Brandenburg
- ▶ with an annual turnover of max. €50 million, and
- ▶ fewer than 250 employees

Proportional assumption of liability, up to 75%, against the borrower's bank for short-, medium- and long-term credit of all kinds (no export credit).

Company restructuring is not eligible under this programme.

Strengthening the company's equity base for investment, innovation and growth.

#### Surety

Max. €1.5 million for max. €2 million credit.

- ► Max. duration 15 years Or max. 23 years for building loans and promotional loans with a longer loan period
- ► One-off 1.5% administration fee deducted from the credit amount (min. €500, due on approval of the surety), then 1.0% surety commission per year from the remaining credit

#### **Equity interest**

from approx. €25,000 to max. €1.25 million, available incrementally.

- ▶ Duration: up to 12.5 years
- ► Shares are paid back at nominal value, without inclusion of increase in company value
- ▶ Premature repayment may be madew

Equity interest under this programme requires no collateral on the part of the company.

Bürgschaftsbank Brandenburg (Guarantee Bank of Brandenburg) Schwarzschildstrasse 94 14480 Potsdam

Tel.: +49 (0) 331 649 63 0 Fax: +49 (0) 331 649 63 21 Email: info@bbimweb.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/7rblw

Mittelständische Beteiligungsgesellschaft Berlin-Brandenburg GmbH Brandenburg branch Schwarzschildstr. 94 14480 Potsdam

Tel.: +49 (0) 331 649 63 0 Fax: +49 (0) 331 649 63 21 E-mail: brandenburg@mbg-bb.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/a89yk

# Micro Mezzanine Investments for Small and Micro-Enterprises

# Brandenburg Guarantee Bank Special Programme – Sureties without the Bank









- ► Small and micro-enterprises
- ► Company founders with fewer than 50 employees and turnover of max. €10 million or balance sheet total of max. €10 million
- Enterprises which offer vocational training, were created from unemployment, or are led by women or people from an immigrant background
- ► Commercially oriented social enterprises
- ► Environmentally oriented enterprises

Companies undergoing restructuring or in difficulties are not eligible for support under this programme.

- ▶ Company founders
- ➤ Commercial enterprises with financing requirements of up to €400,000

- ► Strengthening of equity
- ▶ Improving credit rating to increase scope for borrowing
- ► Investment in working capital
- ▶ Repayment of existing bank loans is not permitted

This programme hepls enterprises to access credit of up to €400,000. The guarantee bank undertakes the initial assessment of the credit concept.

On this programme, the application and documents are sent directly to the Guarantee Bank of Brandenburg. Once approval is received, which is valid for two months, it is down to the entrepreneur to find a bank to provide the guaranteed credit available.

Liability against the borrower's bank is assumed on this programme.

#### **Equity interest**

From min. €10,000 to max. €50,000

- ▶ Max. duration 10 years
- ▶ Repayment: from the 7th year onwards, in 3 equal annual instalments
- ► Interest: 8% per year of investment (with max. duration), payable quarterly in arrears
- ► Variable profit share, amounting to 50% of profits, max. 1.5% of investment per year
- ▶ This programme may be combined with bank financing

#### Surety

▶ to cover lack of collateral, up to max. 80% of the investment.

Once the guarantee bank has examined the documents received and approved the application, the applicant will receive an assurance that the surety has been granted.

Bürgschaftsbank Brandenburg (Guarantee Bank of Brandenburg) Schwarzschildstrasse 94 14480 Potsdam

Mr Maurer Tel.: +49 (0) 331 649 63 40

For Berlin:

Mr Wowra Tel.: +49 (0) 30 311 004 21

Further information on the programme and how to apply is available on:

http://foerdernavi.online/n3gnw

Bürgschaftsbank Brandenburg (Guarantee Bank of Brandenburg) Schwarzschildstrasse 94 14480 Potsdam

Tel.: +49 (0) 331 649 63 0 Fax: +49 (0) 331 649 63 21 Email: info@bbimweb.de

Further information on the programme and how to apply is available on:

http://foerdernavi.online/r8c5i

# Export Guarantees (Hermes Cover)

# Federal Investment Guarantees for Foreign Direct Investment







► Enterprises based in Germany

- ▶ Hermes cover protects enterprises and banks financing them against the risk of a payment default on export transactions for political and/or economic reasons.
- ► Now available for Iran again.

- ► Shares in foreign enterprises
- ► Equity similar loans
- ► Legal capital resources of dependent branches or establishments of German businesses
- ► Other financial assets rights

#### Guarantee

- ► Various guarantee options with an excess in the event of loss of 5-15%
- ► Supplier credit cover
- ► Manufacturing credit cover
- ► Financial credit cover
- ▶ Exports
- ► Flat rate
- ► Warranty

#### Guarantee

Protection of German investments by assumption of a guarantee in developing, emerging and former transition countries against political

► Limit: €5 million

► Charges: max. €10,000 per application

► Fees: 0.5% per year

► Conditions: Application must be made before the investment

Euler Hermes Aktiengesellschaft Gasstrasse 27 22761 Hamburg

Tel.: +49 (0) 40 88 34 90 00 Fax: +49 (0) 40 88 34 95 98

Further information on the programme and how to apply is available on:

http://foerdernavi.online/zroq7

Pricewaterhouse Coopers GmbH Auditors Gasstrasse 27, 22761 Hamburg

Tel.: +49 (0) 40 63 78 20 66

E-mail: investitionsgarantien@de.pwc.com

https://www.investitionsgarantien.de/main-navigation/investitionen-investitionsgarantien/grundlagen-investitionsgarantien/grundzuege-investitionsgarantien

Bundesministerium für Wirtschaft und Energie (BMWi, Federal Ministry for Economic Affairs and Energy) www.bmwi.de, Tel.: 030 18 61 50

Further information on the programme and how to apply is available on: http://foerdernavi.online/i4ot7

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